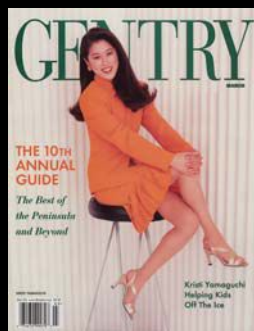


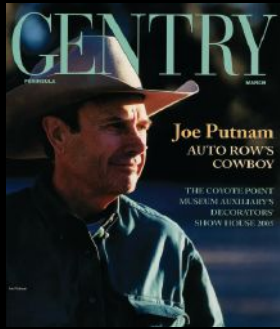
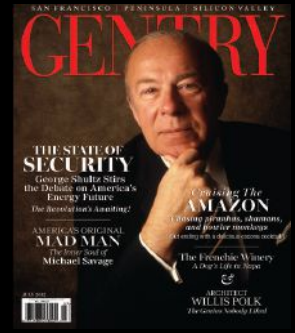
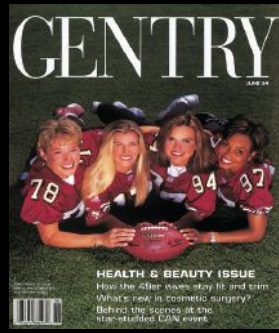
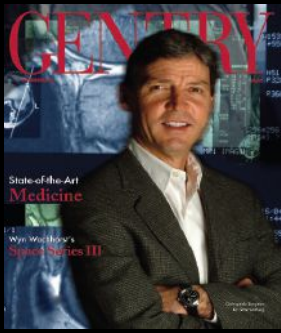
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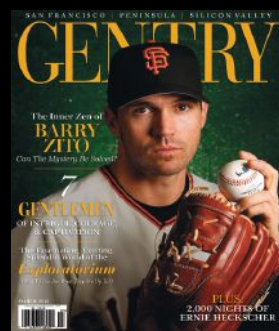
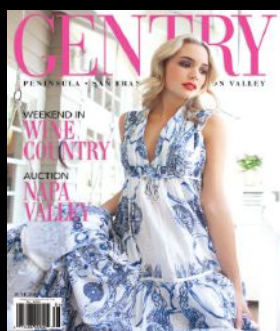
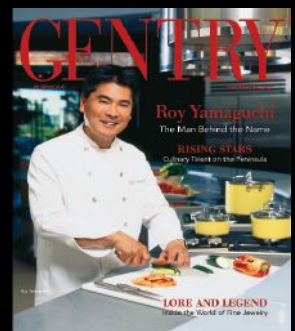
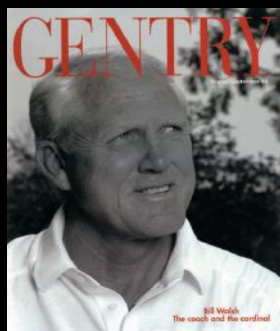
APRIL 2013

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years in the making



GENTRY

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19	37	55	73	91	109	127	145	163	181	
2	20	38	56	74	92	110	128	146	164	182
3	21	39	57	75	93	111	129	147	165	183
4	22	40	58	76	94	112	130	148	166	184
5	23	41	59	77	95	113	131	149	167	185
6	24	42	60	78	96	114	132	150	168	186
7	25	43	61	79	97	115	133	151	169	187
8	26	44	62	80	98	116	134	152	170	188
9	27	45	63	81	99	117	135	153	171	189
10	28	46	64	82	100	118	136	154	172	190
11	29	47	65	83	101	119	137	155	173	191
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13	31	49	67	85	103	121	139	157	175	193
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17	35	53	71	89	107	125	143	161	179	197
18	36	54	72	90	108	126	144	162	180	2013 APRIL

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QUOTED

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\$20

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Club

Only a rarified few realtors participate in more than **\$20 million in real estate** transactions each year. It requires hard work, exceptional ability, and a thorough understanding of our markets. The following realtors made the grade. Take a moment to meet them in our pages.

NO 1

Silicon Valley Real Estate Agent on Yelp!

ALEX
WANG



“ Alex is terrific. Integrity is the first word that comes to mind. And besides being very knowledgeable and organized, he’s also very calm and this was very helpful to us throughout the complicated process of house-buying and selling.

—Elsa N., Menlo Park



“ Over the last month we learned why Alex gets unanimous 5-star ratings on Yelp—he’s super honest, knows his stuff, is an excellent negotiator/strategizer, is tech-savvy, explains things patiently, works very hard, and has lots of good local contacts. Looking forward to working with him again!

—Eric S., Palo Alto

Helping sellers get the highest possible price: Selling at over 8% of the listing price on average.

38 families served in 2012.



“ Alex recently helped us close on a property and we highly recommend him for many reasons. Here are the top 3:

1. He is a domain expert and will give the right recommendation for closing on a deal.
2. Integrity. We trust his judgement.
3. He is committed to his clients and will go the extra mile to make your offer stand out.

He is personable, friendly, patient and a pleasure to work with.

—H.N., Los Altos



See why people love us on Yelp!
<http://bit.ly/alexwang>





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▶ **WHAT I LIVE AND WORK FOR**

Spending time with my beautiful bride and three kids

▶ **DESERT ISLAND NECESSITIES**

Food, shelter, and Philz Coffee

▶ **WHEN I WANT TO GET AWAY FROM IT ALL**

Rock climbing, basketball, poker, and improv acting

▶ **PAYING IT FORWARD**

My commitment to the community through donations and raising awareness for local nonprofits and charities

2012 TOTAL SALES VOLUME

Over \$38 Million

About **Alex H. Wang**

For the past 11 years, Alex has focused his real estate career on growing a strong reputation within the industry and to his clients. He founded a boutique Palo Alto brokerage in 2007 and joined forces with the Sereno Group's downtown Palo Alto office in 2012. As an American-born Chinese fluent in Mandarin, Alex's cultural background has helped him better understand and serve clients who share global roots. Alex has received various industry awards, including *REALTOR Magazine's* top '30 Under 30' award in 2006, and has been featured in *Forbes*, *Businessweek*, NPR, and various local news outlets. Committed to supporting the local community, Alex continues to donate a portion of every dollar earned through his own personal efforts and as a member of Sereno Group's '1% for Good' campaign.

ALEX H. WANG

Call Alex for a one-on-one meeting at 650.331.9088.

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