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## Local realtors take high spots in national sales rankings

Los Altos realtor places sixth among individual sellers

by Palo Alto Weekly staff

Six teams of local real estate agents and 17 individual local salespersons were among the top-selling 250 teams and 250 agents nationwide this past year, according to Real Trends, a private communications company that published its annual "The Thousand" list on Friday.

The top-ranking local individual was David Troyer of Intero Real Estate Services in Los Altos, who ranked sixth nationally with \$424,481,815 worth of real estate sold in 2017. He was nearly \$180 million ahead of the next local individual.

The listings for individuals can be found [here](#) and for teams [here](#).

Below is a list of agents and teams based in Menlo Park, Los Altos, Palo Alto or Woodside who made the list.

### Individuals:

No. 6 -- David Troyer, Intero Real Estate Services, Los Altos, \$424,481,815

No. 19 -- Keri Nicholas, Alain Pinel Realtors in Menlo Park, \$245,998,225

No. 21 -- Judy Citron, Alain Pinel Realtors in Menlo Park, \$235,098,000

No. 38 -- Kathy Bridgman, Alain Pinel Realtors in Los Altos, \$180,871,000

No. 47 -- Billy McNair, Coldwell Banker in Menlo Park, \$164,700,278

No. 100 -- Ginny Kavanaugh, Coldwell Banker in Woodside, \$114,797,500

No. 112 -- Judy Bogard-Tanigami, Alain Pinel Realtors in Los Altos, \$108,289,651

No. 171 -- Zach Trailer, Alain Pinel Realtors in Menlo Park, \$90,180,500

No. 176 -- Michael Dreyfus, Golden Gate Sotheby's in Palo Alto, \$88,583,171

No. 177 -- Scott Dancer, Alain Pinel Realtors, Woodside, \$88,483,765

No. 181 -- Brian Chancellor, Sereno Group, Palo Alto, \$87,980,000

No. 195 -- Eric Fischer-Colbrie, Intero Real Estate Services, Los Altos, \$85,022,500

No. 210 -- Hugh Cornish, Coldwell Banker, Menlo Park, \$82,709,889

No. 219 -- Raziell Ungar, Pacific Union, Menlo Park, \$81,109,350

No. 221 -- Marc Roos, Sereno Group, Los Altos, \$80,690,000

No. 227 -- Michael Galli, Alain Pinel Realtors, Los Altos, \$80,180,130

No. 250 -- Monica Corman, Alain Pinel Realtors, Menlo Park, \$75,851,516

### Teams:

No. 4 -- The DeLeon Team, DeLeon Realty Inc. Palo Alto, \$705,438,551

No. 17 -- Mary and Brent Gullixson, Alain Pinel Realtors, Menlo Park, \$415,273,500

No. 113 -- Juliana Lee Team, Keller Williams Realty, Palo Alto, \$177,505,419

No. 185 -- LeMieux Associates, Pacific Union, Menlo Park, \$142,044,000

No. 216 -- Alex Wang Team, Sereno Group, Palo Alto, \$134,002,888

No. 246 -- Watson Marshall Group, Pacific Union, Menlo Park, \$124,892,888