

2017

Go to pg.33 for Alex Wang



REALTRENDS
THE TRUSTED SOURCE

THE THOUSAND

AS ADVERTISED IN **THE WALL STREET JOURNAL.**

TOP REAL ESTATE SALES PROFESSIONALS & TEAMS

Ranked by Transaction Sides

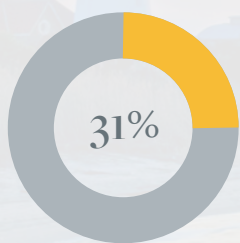
Ranked by Sales Volume

Ranked by Average Sales Price

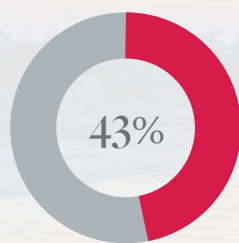
2016 HAS BEEN OUR BEST YEAR SINCE 1922.

2016 was our single best year of continuous operation since 1922.
With Closed Sales Volume of \$3.1 billion, Daniel Gale Sotheby's International Realty
Ranked #1 of all privately-owned, Long Island-based, residential real estate
companies in 2016, and one of the nation's highest overall.

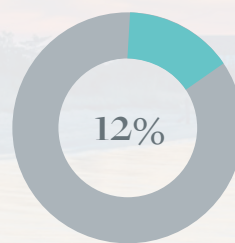
TRANSACTIONS OVERVIEW 2016



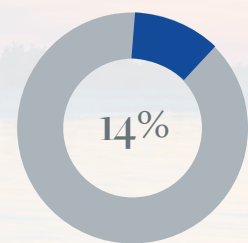
< \$500K



\$500K - \$1M



\$1M - 1.5M



> \$1.5M

Source: MRIS, 1/1/2016 - 12/31/2016.

And we're already on track in 2017 to have an even better year!

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INTERNATIONAL REALTY



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In composing The THOUSAND by REAL Trends as advertised in *The Wall Street Journal* and the REAL Trends Best Real Estate Agents in America rankings we reach out to request applications to virtually every leading brokerage organization, virtually all Realtor® associations and MLSs and a variety of other sources. Even given this we recognize that not every eligible sales professional knows of this ranking report and there are some who prefer not to share their data with us. There are some that are missed. We do verify through third party sources every applicant's submission.

WHEN YOU'RE READY TO WORK WITH
BEST-IN-CLASS TALENT

IT'S
TIME
FOR
ELLIMAN



**WE'RE PROUD TO CONGRATULATE OUR TRULY
EXCEPTIONAL AGENTS WHO HAVE MADE
REAL TRENDS "THE THOUSAND" LIST OF 2017.**

THE ALEXANDER TEAM

THE ALTMAN BROTHERS TEAM

THE ANDERSON-EHRMANN TEAM

VICKEY BARRON TEAM

LISA BROWN

ELOY CARMENATE

THE CARROLL GROUP

JANICE CHANG TEAM

ANN CUTBILL LENANE TEAM

ANN DASHIELL

THE DE NIRO TEAM

THE EKLUND | GOMES TEAM

KATHERINE GAUTHIER TEAM

THE KAREN GIAQUINTO TEAM

ERICA GROSSMAN

THE JAN HASHEY TEAM

SULE HASKELL

JULIETTE HOHNEN

MADELINE HULT ELGHANAYAN

THE KEITH KANTROWITZ TEAM

THE KATZEN TEAM

MICHAELA KESZLER

CHRISTOPHER LEAVITT

DENNIS MANGONE

MARGOLIS ESPINAL ADLER TEAM

MARIA MENDELSON

ENZO MORABITO TEAM

LAUREN MUSS

THE HOLLY PARKER TEAM

ESTHER PASTER

PETERS - O'BRIEN TEAM

THE EVA PENSON TEAM

THE RUBIN TEAM

KIRK RUNDHAUG

SABRINA SALTIEL TEAM

GAIL SANKARSINGH

SHARI SCHARFER ROLLINS

EMILY SERTIC

THE SIMONSEN TEAM

SROKA WORLDWIDE TEAM

THE STANTON HOCH TEAM

THE RICHARD STEINBERG TEAM

THE DARREN SUKENIK TEAM

JOAN SWIFT

THE TAVIVIAN TEAM

THE JACKY TEPLITZKY TEAM



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Congratulations to the individual real estate professionals and teams that qualified to be part of this year's **REAL Trends The Thousand, as advertised in *The Wall Street Journal***. In an industry that has nearly 1.25 million people involved in residential real estate sales, the fact that these sales associates have achieved the level of sales it takes to be in this esteemed group is outstanding.

This is the 12th year REAL Trends published the ranking of the top sales professionals in the United States in partnership with *The Wall Street Journal*. These superb professionals closed 167,688 sides and more than \$79 billion in sales volume in 2016—a new record for sales volume for this group and a 9 percent increase from *The Thousand* last year. It is incredible to consider that 1,000 sales professionals and teams could accomplish so much.

In a continued effort to dig deep into how these sales professionals rank nationally, we ranked our top 50 individuals and top 50 teams by average sales price. Only those that met our minimum qualifications to apply for *The Thousand* were considered for the average sales price rankings.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the real estate industry's leaders. We thank the leaders of the nation's largest real estate brands and networks, local and state associations of Realtors® and many multiple listing systems (MLSs) for their efforts to support the compilation and verification of the data that applicants submitted to REAL Trends.

Please note that while we reached out to more than 2,000 separate U.S. realty organizations in an attempt to reach every sales professional who might qualify to be ranked on this list, it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply and others because the word of this ranking did not reach them. Thus, this version of **REAL Trends The Thousand, as advertised in *The Wall Street Journal***, may not be a complete list.

METHODOLOGY

The application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the REAL Trends 500 and Up-and-Comers and virtually every local and

state Association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may qualify, and then we reach out to them directly.

All production listed is based on the prior calendar year's closed residential sales. We do not include leases or commercial sales. These numbers may include off-market listings. While we list the city and state of the main office where the sales professional or team is located, the sales included in the numbers may come from various other markets if the sales professional does business across multiple MLSs, cities and/or states.

We require independent, third-party verification for every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule.



A handwritten signature in black ink that reads "Stephen H. Murray".

Stephen H. Murray
President
smurray@realtrends.com



A handwritten signature in black ink that reads "Doniece Welch".

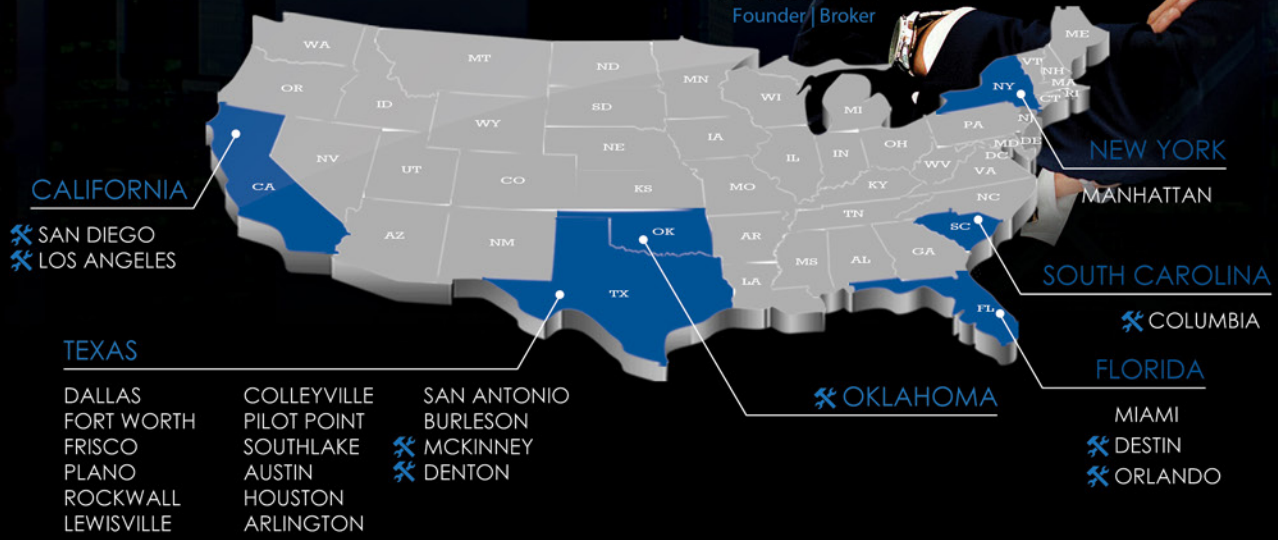
Doniece Welch
Vice President and
General Manager
dwelch@realtrends.com



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"Build a company so valuable for our REALTORS that the value it brings to THEIR business will be PRICELESS."

JP Piccinini
Founder | Broker



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AS ADVERTISED IN THE WALL STREET JOURNAL.

Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
1.	Ben Caballero Addison, TX	HomesUSA.com, Inc.	3,556.00
2.	Brian Bair Gilbert, AZ	Bair Group/Liberty Properties	467.00
3.	Amy Wienands Waterloo, IA	Amy Wienands Real Estate	465.00
4.	Monica Breckenridge Colorado Springs, CO	Pink Realty	440.00
5.	Larry Magguilli Rochester, NY	Hunt Real Estate ERA	428.00
6.	John Swartz Turnersville, NJ	RE/MAX Connection	405.00
7.	Amanda Bell Ashland City, TN	At Home Realty	400.00
8.	Gina Gargeu Baltimore, MD	CENTURY 21 Downtown	393.50
9.	Blair Myers Warner Robins, GA	Better Homes and Gardens Real Estate Success	386.00
10.	Sherri Saad Detroit, MI	RE/MAX Leading Edge	373.00
11.	Drew Johnson Martinsburg, WV	Touchstone Realty	361.00
12.	Paul Cargile Los Angeles, CA	Cargile Company Realtors Inc.	356.00
13.	Gregory White Warren, MI	Imagine Home Realty	328.50
14.	Jennifer DeJesus Allentown, PA	Coldwell Banker Hearthside, Realtors	322.00
15.	Libby Sosinski Pittsburgh, PA	Keller Williams Realty	318.00
16.	Kyle Seyboth Providence, RI	Keller Williams Realty	311.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
17.	Raymond Megie Lapeer, MI	Realty Executives Main Street, LLC	307.00
18.	Bob Moncavage Pittsburgh, PA	Priority Realty, LLC	306.00
19.	Michael Hall Yuma, AZ	ERA Matt Fischer Realtor	290.00
20.	Geraldine Andolina Grand Island, NY	CENTURY 21 Winklhofer	287.00
21.	Lane Harris El Paso, TX	Harris Real Estate Group	271.00
22.	Alexander Chandler Fort Worth, TX	Alexander Chandler Realty	270.00
23.	Tom Deutsch, Jr. Cincinnati, OH	Coldwell Banker West Shell/NRT	269.50
24.	David Connart Destin, FL	NextHome White Sands	259.50
24.	Nathan Fitts Blue Ridge, GA	RE/MAX Town & Country	259.50
26.	Michael Samborn Bay City, MI	ALL STAR REAL ESTATE	253.00
27.	Kyla Standing Albany, GA	ERA All In One Realty	251.00
28.	Steve Burgess Hudson, OH	Cutler Real Estate	250.45
29.	Vladimir Oulianov Lincoln, NE	Woods Bros Realty	242.00
30.	Amanda Wiley Albany, GA	ERA All In One Realty	241.50
31.	Robert Shepherd Cumming, GA	CENTURY 21 Results Realty Services	238.72
32.	Michelle Benes Lincoln, NE	RE/MAX Real Estate Concepts	236.50



	NAME	COMPANY	SIDES
33.	Carlos Alvarez Baton Rouge, LA	RE/MAX Total	235.00
34.	Andy (Handy Andy) Mulholland Rochester, MN	Handy Andy Real Estate Experts	233.00
35.	Edward Lukasik, Jr. Bolingbrook, IL	RE/MAX Professionals	232.00
35.	Jeremy Peterson St. Paul, MN	RE/MAX Results	232.00
37.	Shirley Gary Atlanta, GA	Engel & Völkers Buckhead Atlanta	229.41
38.	Dustin Oldfather Rehoboth Beach, DE	Ocean Atlantic Sotheby's International Realty	229.00
39.	Jeff Daniel Ocean Shores, WA	John L. Scott Real Estate Ocean Shores	218.00
40.	Colleen Lawler Chesterfield, MO	Coldwell Banker Gundaker/NRT	215.80
41.	Patty Farr Platte City, MO	RE/MAX House of Dreams	214.00
41.	Michael Farabaugh Baltimore, MD	RE/MAX First Choice	214.00
43.	Patricia Meadows Waco, TX	ERA Courtyard Real Estate	212.00
44.	Jill Armstrong Coralville, IA	Skogman Realty	211.00
45.	Sandra DuFrane Appleton, WI	CENTURY 21 Ace Realty	209.00
46.	Danielle Moy Orland Park, IL	Coldwell Banker Residential Brokerage/NRT	206.50
47.	Liz Hamberger York, PA	Keller Williams Realty	203.70

Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
48.	Lance I. Miyasato Hilo, HI	CENTURY 21 Homefinders of Hawaii	203.00
48.	Joy Riley Providence, RI	Westcott Properties	203.00
48.	Michael Carroll West Babylon, NY	RE/MAX Best	203.00
51.	Ronnie Glomb Morristown, NJ	Your Town Realty	201.00
52.	Kevin Bradley Georgetown, KY	RE/MAX Creative Realty	200.50
53.	Bradley Realty Fort Wayne, IN	CENTURY 21 Bradley Realty, Inc.	200.45
54.	Cinthia Ane Miami Beach, FL	Allison James Estates & Homes Elite	198.00
54.	Scott Friestad Shreveport, LA	Friestad Realty	198.00
56.	Michael Balsitis Caledonia, MI	Bellabay Realty	197.00
57.	Brian Bentley Birmingham, AL	Brik Realty	193.00
58.	Patrick Guanciale Newark, OH	Coldwell Banker King Thompson/NRT	192.00
58.	Hugh Morrow Birmingham, AL	RE/MAX Preferred	192.00
58.	Iryna Sysenko Henderson, NV	Realty ONE Group	192.00
61.	Phil Rotondo Melbourne, FL	Coldwell Banker Residential Real Estate/NRT	191.00
61.	Todd Su San Jose, CA	Realty World - Todd Su & Company Inc.	191.00
63.	Frank Rusin Palatine, IL	Four Seasons Realty, Inc.	189.00

	NAME	COMPANY	SIDES
64.	Jeanne Pino Hagerstown, MD	Coldwell Banker Innovations	188.60
65.	Kathleen Forrest Edmond, OK	Metro Brokers of Oklahoma	188.00
66.	Guy Cagney Cincinnati, OH	Coldwell Banker West Shell/NRT	187.30
67.	Daniel Boddy Galloway, NJ	CENTURY 21 Frick Realtors	187.00
68.	Judi Reimer Manhattan Beach, CA	RE/MAX Estate Properties	184.00
69.	Cliff Lewis Allentown, PA	Coldwell Banker Hearthside, Realtors	183.50
70.	Nancy Robinson Royal Oak, MI	CENTURY 21 Town & Country	181.50
71.	Diana DiPeppe Westminster, MD	CENTURY 21 The Real Estate Centre	181.00
72.	Bubba Hunt Statesboro, GA	Coldwell Banker Tanner Realty	180.50
73.	Patty Lesperance Yuma, AZ	ERA Matt Fischer Realtor	180.00
73.	Joe Mullaney, Jr. St. Johns, MI	RE/MAX Finest	180.00
75.	Darren James Denham Springs, LA	Darren James & Associates powered by eXp Realty	179.00
76.	Benjamin Beaver San Angelo, TX	Coldwell Banker Covenant Real Estate, Inc.	178.00
77.	Rick Finn Cincinnati, OH	Coldwell Banker West Shell/NRT	177.10
78.	John Smith Elizabethtown, PA	John Smith Real Estate Group	177.00
78.	Dawn Doleh Strongsville, OH	Russell Real Estate Services	177.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
78.	Melissa Zecher Lake City, FL	RE/MAX Professionals	177.00
78.	Marwan Karaa Atlanta, GA	RE/MAX Metro Atlanta Cityside	177.00
82.	Lisa Thompson Highland, IN	Coldwell Banker Residential Brokerage/NRT	176.60
83.	Penny Crick Evansville, IN	ERA First Advantage Realty, Inc.	176.00
84.	Teresa Ryan Naperville, IL	Ryan Hill Realty LLC	174.50
85.	Susie O. Johnson St. Charles, MO	Coldwell Banker Gundaker/NRT	173.30
86.	Rod Drendel Fond Du Lac, WI	RE/MAX Heritage	173.00
87.	Rakesh Ram Cincinnati, OH	Coldwell Banker West Shell/NRT	172.30
88.	Scott Oyler Cincinnati, OH	Coldwell Banker West Shell/NRT	171.60
89.	Edna Kimble Tahlequah, OK	CENTURY 21 Wright Real Estate	171.00
89.	Patty Helton Davis Atmore, AL	PHD Realty, LLC	171.00
91.	Anne Lusk Lancaster, PA	Lusk & Associates Sotheby's International Realty	170.20
92.	Derek J. Kats Lincoln, NE	Keller Williams Realty	170.00
92.	Kelly Anne Porter Dallas, TX	Metroplex Real Estate Services, Inc.	170.00
92.	Gerald Hayes Punta Gorda, FL	RE/MAX Anchor Realty	170.00
95.	Steven Bond Provo, UT	RE/MAX Equity	169.50



	NAME	COMPANY	SIDES
96.	Efi Luzon Los Altos, CA	Intero Real Estate Services	169.00
96.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	169.00
98.	Brad Minasian Boise, ID	Coldwell Banker Tomlinson Group	168.68
99.	Wes York Tuscaloosa, AL	Hamner Real Estate, LLC.	168.50
100.	Brian Monge Peoria, IL	Jim Maloof Realtor	167.00
100.	Felicia Werk Pavlica Kenosha, WI	RE/MAX Elite	167.00
102.	Debora McKay St. Charles, IL	Coldwell Banker Residential Brokerage/NRT	166.70
103.	Brent Downing Columbia, SC	CENTURY 21 J. Bolos	166.50
103.	Jennifer Davis Cedar City, UT	ERA Realty Center	166.50
105.	Charity P. Cox Staunton, VA	Long & Foster Real Estate, Inc.	166.44
106.	Patti McKelvey Chula Vista, CA	Better Homes and Gardens Real Estate McMillin Realty	166.00
107.	Keith Krepline Brillion, WI	Coldwell Banker The Real Estate Group, Inc.	165.00
108.	Karri Gray Celina, OH	CENTURY 21 Master Key Realty	164.00
108.	Warren Flax Yardley, PA	Platinum Realty Team	164.00
110.	Brendon Payne Myrtle Beach, SC	CENTURY 21 The Harrelson Group	163.00
110.	Frank DeNovi Arlington Heights, IL	Coldwell Banker Residential Brokerage/NRT	163.00

Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	SIDES
110.	Glenn Silvenis Belleville, MI	RE/MAX Crossroads III	163.00
113.	Laura Harris-Hodges Kennewick, WA	Coldwell Banker Tomlinson Associated Brokers	162.15
114.	Greg Harrelson Myrtle Beach, SC	CENTURY 21 The Harrelson Group	162.00
115.	Barry Shaffer Akron, OH	Coldwell Banker Hunter Realty	161.00
116.	Loren Gonella Merced, CA	Coldwell Banker Gonella Realty	160.50
116.	Mark Caudell Arab, AL	Coldwell Banker Graben Real Estate, Inc.	160.50
118.	Trish Nash Henderson, NV	Signature Gallery of Homes	160.00
119.	Angie VanEman-Rlley Mankato, MN	American Way Realty	159.00
119.	Geraldine Westfall Ormond Beach, FL	Adams, Cameron & Co.	159.00
119.	John Zimmerman Fort Worth, TX	Briggs Freeman Sotheby's International Realty	159.00
122.	Jennifer Hupke Brookfield, WI	Coldwell Banker Residential Brokerage/NRT	158.80
123.	Michael Hinckley Cincinnati, OH	Coldwell Banker West Shell/NRT	158.60
124.	Brian Ladd Bend, OR	Cascade Sotheby's International Realty	158.42
125.	Cindy Buckreus Dayton, OH	Coldwell Banker Heritage Realtors	158.25
126.	Clifford Ponte Fall River, MA	CENTURY 21 Associates Realty, Inc.	158.00
126.	Gina Guarino Schererville, IN	Coldwell Banker Residential Brokerage/NRT	158.00



	NAME	COMPANY	SIDES
126.	Alan Shafran Carlsbad, CA	Alan Shafran Group	158.00
129.	Tyler Minges Cincinnati, OH	HUFF Realty	157.70
130.	Rebecca Demastus Newburgh, IN	ERA First Advantage Realty, Inc.	157.00
130.	Yoshiko Fujimori Farmington Hills, MI	RE/MAX New Trend	157.00
130.	Andrew Saft Camp Hill, PA	RE/MAX Realty Associates	157.00
133.	Scott Coldwell Ocala, FL	Sellstate / Next Generation Realty	156.00
133.	Shari Kindle Edwardsville, IL	Sunshine Realty Solutions	156.00
133.	Kenneth Myers Avon, OH	RE/MAX Trinity	156.00
136.	Jeffrey Tricoli Lake Worth, FL	Keller Williams Realty	155.55
137.	Stephanie Vitacco Encino, CA	Keller Williams Realty	154.75
138.	Mary Gilbank Peterson Janesville, WI	Shorewest Realtors	154.65
139.	Lisa McKinney Mt. Vernon, IL	CENTURY 21 All Pro Real Estate	154.00
139.	Laurice McCarty Bakersfield, CA	Coldwell Banker Preferred Realtors	154.00
139.	Cosmo Spellings Crestview, FL	Assurance Realty of NWFL	154.00
139.	Paige Bird Myrtle Beach, SC	RE/MAX Southern Shores	154.00
143.	John Gross Whitehall, PA	Better Homes and Gardens Real Estate Cassidon Realty	153.50

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	NAME	COMPANY	SIDES
143.	Bricena Aragon Los Lunas, NM	Keller Williams Realty	153.50
143.	Jeff Mathias New Philadelphia, OH	Howard Hanna Real Estate Services	153.50
146.	Patti Furman Glenview, IL	Coldwell Banker Residential Brokerage/NRT	153.00
146.	Terry Blakley Beavercreek, OH	Sibcy Cline Realtors	153.00
148.	Ryan Kramer Muncie, IN	Coldwell Banker Lunsford Real Estate	152.50
149.	Jeff Darwish Dearborn, MI	RE/MAX Team 2000	152.00
150.	Michael Kenduck Syosset, NY	CENTURY 21 American Homes	151.10
151.	Alexa Lambert New York, NY	Stribling & Associates	151.00
151.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	151.00
151.	Serena Riedel Lancaster, PA	Howard Hanna Real Estate Services	151.00
154.	Katrina Washington Oklahoma City, OK	Stratos Realty Group	150.00
154.	Alan Browne Cherry Hill, NJ	RE/MAX of Cherry Hill	150.00
154.	Leo Nordine Redondo Beach, CA	Sotheby's International Realty	150.00
157.	Nancy Montoya Los Lunas, NM	CENTURY 21 Champions, Inc.	149.50
158.	Calla Ricciardi Kenosha, WI	CENTURY 21 Colleen Realty	149.25
159.	Gwen Johnson Coralville, IA	Skogman Realty	149.00



	NAME	COMPANY	SIDES
159.	Michelle Volkmar Kenosha, WI	RE/MAX Elite	149.00
161.	Michelle Fermin North Andover, MA	CENTURY 21 North Shore	148.50
162.	Susan Piersall-Hanes Centerville, OH	Sibcy Cline Realtors	148.00
162.	Justin Ippoliti Greendale, WI	Shorewest Realtors	148.00
164.	Mike Fayz Dearborn Heights, MI	Real Estate One	147.00
164.	Kelly Kelley Galveston, TX	RE/MAX Leading Edge	147.00
164.	Matthew Ridgeway Charles Town, WV	RE/MAX Real Estate Group	147.00
167.	Mark Abdel Savage, MN	RE/MAX Advantage Plus	146.00
168.	Christopher Frederick North Ridgeville, OH	Coldwell Banker Hunter Realty	145.85
169.	Eric Tucker Spokane, WA	John L. Scott	145.45
170.	Sherrie Loveland Springfield, MO	Murney Associates, Realtors	145.00
171.	Brian Klingel Grand Haven, MI	Coldwell Banker Schmidt, Realtors	144.00
171.	Michelle Kline West Des Moines, IA	Coldwell Banker Mid-America Group, Realtors	144.00
173.	Angela Morales Bridgeport, CT	RE/MAX Right Choice Real Estate	143.50
174.	Justin Udy Cottonwood Heights, UT	CENTURY 21 Everest Realty Group	143.03
175.	Debra Callahan Cedar Rapids, IA	Skogman Realty	143.00



Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
176.	Debra Melvin Mt. Juliet, TN	RE/MAX Exceptional Properties	142.50
177.	Jesse Pan Coral Springs, FL	Coldwell Banker Residential Real Estate/NRT	141.93
178.	Darlene Streit Santa Fe, NM	Sotheby's International Realty/NRT	141.30
179.	Krista Mashore Brentwood, CA	Homes By Krista	141.00
179.	Kimberly Jarrard Oak Hills, CA	RE/MAX Freedom	141.00
179.	John Glancy Toms River, NJ	RE/MAX At Barnegat Bay	141.00
179.	Thelman Young Macon, GA	RE/MAX Macon Realtors	141.00
183.	Kym Digiovanni Lake Charles, LA	CENTURY 21 Mike D. Bono & Co.'s	140.00
184.	Ross Stanard York, PA	Howard Hanna Real Estate Services	139.67
185.	Richard Leasure Pittsford, NY	Realty USA Rochester	139.00
186.	Stephannie Wilson New Albany, IN	Schuler Bauer Real Estate ERA Powered	138.50
187.	Stacey Hennessey Appleton, WI	CENTURY 21 Ace Realty	138.00
187.	Nathan Lancaster Monroe, WI	CENTURY 21 Zwygart Real Estate	138.00
187.	Nancy Faulhaber North Platte, NE	Coldwell Banker Preferred Group, P.C.	138.00
187.	Mary Whitworth Bryan, TX	Keller Williams Realty	138.00
187.	Lea Chitwood Scappoose, OR	RE/MAX Power Pros	138.00



	NAME	COMPANY	SIDES
187.	Don Goethals Lake Tapps, WA	RE/MAX Extra Inc.	138.00
187.	Steven Cotran Manchester, NH	RE/MAX Area Real Estate Network	138.00
187.	Mark Petracci Turnersville, NJ	RE/MAX Connection	138.00
195.	James Pitzer West Chester, OH	Coldwell Banker West Shell/NRT	137.80
196.	Brian Delzeit Dodge City, KS	Coldwell Banker Hancocks of Dodge City, Inc.	137.25
197.	Amanda Marcum Richmond, KY	Berkshire Hathaway HomeServices Foster Realtors	137.00
197.	Bala Sure Charlotte, NC	RE/MAX Executive	137.00
197.	Robert Coburn Royal Oak, MI	RE/MAX Partners	137.00
197.	Christine McConnaughay Yuma, AZ	Realty Executives McConnaughay	137.00
201.	Linda White Zephyrhills, FL	CENTURY 21 Bill Nye Realty, Inc.	136.50
201.	Richard Prokup Perrysburg, OH	The Danberry Company	136.50
203.	Traci Miles Myrtle Beach, SC	CENTURY 21 Boling & Associates, Inc.	136.00
203.	Susan Fisher Bradley, IL	Coldwell Banker Residential Brokerage/NRT	136.00
203.	Daniel Barraza Phoenix, AZ	My Home Group	136.00
203.	Joshua Taylor Bristol, TN	RE/MAX Results	136.00
207.	Michael Calabro Rocky Hill, CT	Coldwell Banker Calabro & Associates	135.51

Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
208.	Gordon Newman Greeneville, TN	CENTURY 21 Legacy	135.00
208.	Khalil El-Ghoul Vienna, VA	Glass House Real Estate	135.00
208.	Rebecca Graves Albertville, AL	RE/MAX Real Estate Group	135.00
208.	Willie Colston Virginia Beach, VA	RE/MAX Allegiance	135.00
212.	David Bhak Mill Creek, WA	John L. Scott Mill Creek	134.50
213.	Louise Juracek Bakersfield, CA	Coldwell Banker Preferred Realtors	134.00
213.	Paul Pantano Wilmington, DE	PANTANO Real Estate, Inc.	134.00
213.	Greg Morris Harrison, AR	RE/MAX Unlimited	134.00
216.	Christine Masters Florissant, MO	Coldwell Banker Gundaker/NRT	133.70
217.	Ryan Clendenin Florence, KY	HUFF Realty	133.60
218.	Judy Acker Maly Waunakee, WI	RE/MAX Preferred	133.50
219.	Darin Greear Blacksburg, VA	Long & Foster Real Estate, Inc.	133.40
220.	Christopher Ryan East Brunswick, NJ	CENTURY 21 Worden & Green	133.00
220.	Darin Elliott Ionia, Mi	Greenridge Realty, Inc.	133.00
222.	Mordechai Eichorn Lakewood, NJ	RE/MAX On The Move Realty	132.75
223.	Jay Heckendorn-Telenda Orlando, FL	Keller Williams Realty	132.30



NAME	COMPANY	SIDES
224. Stephanie Benjamin Mountainhome, PA	Classic Properties	132.00
224. Patti Schreiner Birmingham, AL	RE/MAX Southern Homes	132.00
224. Angel Aguilar Chicago, IL	RE/MAX Fidelity	132.00
224. Jay Crockett Johnson City, TN	RE/MAX Checkmate Inc. Realtors	132.00
228. Sylvia Bentley Anniston, AL	ERA King Real Estate Company, Inc.	131.50
228. Joe Schroder Kokomo, IN	RE/MAX Realty One	131.50
230. Cathy Griffin Salisbury, NC	CENTURY 21 Towne & Country	131.00
230. Paul Breininger Richland Center, WI	CENTURY 21 Complete Service Realty	131.00
232. Phyllis Patterson Alexandria, VA	TTR Sotheby's International Realty	130.75
233. Chad Matlick Lake St. Louis, MO	Coldwell Banker Gundaker/NRT	130.40
234. Bill McCoy Lee's Summit, MO	Keller Williams Realty	130.35
235. Vicky Blair-Martin Elko, NV	Coldwell Banker Algeria/Q-Team Realty	130.08
236. Linda Sanderfoot Neenah, WI	Coldwell Banker The Real Estate Group, Inc.	130.00
236. Bobby Lieb Phoenix, AZ	HomeSmart	130.00
236. Cathy C. Young Gastonia, NC	Allen Tate Company	130.00
236. Colin Panzi Ankeny, IA	RE/MAX Real Estate Concepts	130.00

Top 250 Individual Real Estate Professionals by
TRANSACTION SIDES

	NAME	COMPANY	SIDES
236.	Judith Hayes Porter, TX	RE/MAX Rewards	130.00
236.	Jodie Parrish Jackson, TN	RE/MAX Realty Source	130.00
236.	Nikitia Thompson Knoxville, TN	Realty Executives Associates	130.00
243.	Kelly Griebel Soldotna, AK	CENTURY 21 Realty Solutions	129.50
243.	Kim Wirtz Lockport, IL	CENTURY 21 Affiliated	129.50
245.	Cathy Hoppough Ionia, MI	Coldwell Banker Weir Manuel	129.34
246.	Tom Zibkowski Shelby Township, MI	Realty Executives Midwest	129.25
247.	Neil Brooks Scottsdale, AZ	HomeSmart	129.00
248.	Brent Johnson South Lake Tahoe, CA	Chase International	128.50
249.	Marion Romano Manahawkin, NJ	The Van Dyk Group	128.00
249.	Charles Dawe Hattiesburg, MS	RE/MAX Real Estate Partners	128.00
249.	Charles Ray Fayetteville, NC	RE/MAX Choice	128.00
249.	Paul Wellman Saginaw, MI	RE/MAX New Image	128.00
253.	Carmen Bean San Antonio, TX	CENTURY 21 Northside	127.00
253.	Blake Cantrell Huntsville, AL	Coldwell Banker of the Valley	127.00
253.	Clint Schlotfeldt Everett, WA	John L. Scott Everett	127.00





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– Arnold H. Glasgow, author and businessman

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Top 250 Individual Real Estate Professionals by TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
1.	Ben Caballero Addison, TX	HomesUSA.com, Inc.	\$1,444,469,153.00
2.	Efi Luzon Los Altos, CA	Intero Real Estate Services	\$834,574,000.00
3.	Alexa Lambert New York, NY	Stribling & Associates	\$598,129,802.00
4.	Erin Aries New York, NY	Brown Harris Stevens	\$449,494,500.00
5.	Mauricio Umansky Beverly Hills, CA	The Agency	\$430,534,887.00
6.	Dora Puig Miami Beach, FL	Luxe Living Realty / Fisher Island Real Estate LLC	\$363,528,000.00
7.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$348,242,750.00
8.	Karen Heyman New York, NY	Sotheby's International Realty/NRT	\$344,568,977.00
9.	Chris Cortazzo Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$330,647,918.00
10.	Tracy Campion Boston, MA	Campion and Company Fine Homes Real Estate	\$303,302,208.66
11.	Aaron Kirman Beverly Hills, CA	John Aaroe Group	\$294,700,450.00
12.	Geneva Brett Los Banos, CA	CENTURY 21 M&M and Associates	\$293,038,175.75
13.	Stanley Lo Burlingame, CA	Green Banker	\$290,828,632.00
14.	Lisa Lippman New York, NY	Brown Harris Stevens	\$283,868,848.00
15.	Harald Grant Southampton, NY	Sotheby's International Realty/NRT	\$280,249,825.00
16.	Susan Breitenbach Bridgehampton, NY	The Corcoran Group/NRT	\$249,293,000.00



Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
17.	Kyle Giese Los Angeles, CA	Mercer Vine	\$228,374,360.00
18.	Adam Rosenfeld Los Angeles, CA	Mercer Vine	\$226,930,000.00
19.	Serena Boardman New York, NY	Sotheby's International Realty/NRT	\$225,400,000.00
20.	Pascal Liguori Delray Beach, FL	Premier Estate Properties	\$224,767,500.00
21.	Lauren Muss New York, NY	Douglas Elliman Real Estate	\$211,396,047.95
22.	Kyle W. Blackmon New York, NY	Compass	\$204,512,048.00
23.	Santiago Arana Los Angeles, CA	The Agency	\$201,821,605.00
24.	Ginger Glass Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$196,543,000.00
25.	Tim Davis Southampton, NY	The Corcoran Group/NRT	\$194,705,000.00
26.	Gary DePersia East Hampton, NY	The Corcoran Group/NRT	\$192,722,998.00
27.	David Offer Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$192,004,800.00
28.	Gregg Lynn San Francisco, CA	Sotheby's International Realty/NRT	\$186,629,751.00
29.	Paulette Koch Palm Beach, FL	The Corcoran Group/NRT	\$185,600,439.00
30.	David Roberts Boca Raton, FL	Royal Palm Properties	\$180,642,500.00
31.	Jason Oppenheim Los Angeles, CA	The Oppenheim Group	\$173,000,000.00
32.	Neal Norman Kilauea, HI	Hawaii Life Real Estate Brokers	\$170,135,250.00



NAME	COMPANY	VOLUME
33. Ron Wynn Santa Monica, CA	Coldwell Banker Residential Brokerage/NRT	\$170,101,374.00
34. David Caskey Manhattan Beach, CA	Strand Hill Properties/Christie's International Real Estate	\$168,273,475.00
35. Nina Hatvany San Francisco, CA	Pacific Union International	\$165,563,433.00
36. Michael Lawler Naples, FL	Premier Sotheby's International Realty	\$163,083,260.00
37. Marc Fleisher Chevy Chase, MD	TTR Sotheby's International Realty	\$162,781,888.00
38. Rochelle Maize Beverly Hills, CA	Nourmand & Associates	\$160,630,788.00
39. Judy Citron Menlo Park, CA	Alain Pinel Realtors	\$159,668,800.00
40. Cindy Ambuehl Los Angeles, CA	The Agency	\$158,080,000.00
41. Rob Giem Newport City, CA	Compass	\$157,092,000.00
42. Cathy Taub New York, NY	Sotheby's International Realty/NRT	\$155,530,000.00
43. Suzanne Frisbie Palm Beach, FL	The Corcoran Group/NRT	\$155,103,513.00
44. Dawn McKenna Hinsdale, IL	Coldwell Banker Residential Brokerage/NRT	\$151,608,478.00
45. Craig Morris Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$150,957,500.00
46. Ben Bacal Beverly Hills, CA	Rodeo Realty Beverly Hills	\$150,825,000.00
47. Dana Green Lafayette, CA	Pacific Union International	\$150,546,825.00
48. Debi Benoit Wellesley, MA	Benoit Mizner Simon & Co.	\$150,031,040.00



Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
49.	Keri Nicholas Menlo Park, CA	Alain Pinel Realtors	\$149,759,425.00
50.	Michael Rankin Washington, DC	TTR Sotheby's International Realty	\$148,709,650.00
51.	David Kornmeier New York, NY	Brown Harris Stevens	\$147,635,333.00
52.	Danny Davis New York, NY	TOWN Residential	\$146,678,040.00
53.	Sean Murphy Turner New York, NY	Stribling & Associates	\$144,066,750.00
54.	Laura Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$142,746,320.96
55.	Cyd Greer St. Helena, CA	Coldwell Banker Brokers of the Valley	\$142,085,625.00
56.	Nancy Taylor Bubes Washington, DC	Washington Fine Properties, LLC	\$141,991,007.00
57.	Tim Allen Carmel-By-The-Sea, CA	Coldwell Banker Residential Brokerage/NRT	\$137,917,016.00
58.	Kathy Bridgman Los Altos, CA	Alain Pinel Realtors	\$136,002,031.25
59.	Christian Angle Palm Beach, FL	Christian Angle Real Estate	\$134,114,563.00
60.	Carol Sollak Wellington, FL	Engel & Völkers Wellington	\$133,959,030.00
61.	Maria Pashby New York, NY	The Corcoran Group/NRT	\$133,898,550.00
62.	Stephanie Vitacco Encino, CA	Keller Williams Realty	\$133,640,740.81
63.	Sandra Miller Santa Monica, CA	Engel & Völkers Santa Monica	\$133,152,064.30
64.	Dan Encell Montecito, CA	Berkshire Hathaway HomeServices California Properties	\$132,286,045.00



	NAME	COMPANY	VOLUME
65.	Janet Hummer Danville, PA	Villager Realty	\$131,983,900.00
66.	Joujou Chawla Danville, CA	J. Rockcliff Realtors	\$130,554,071.00
67.	Alan Shafran Carlsbad, CA	Alan Shafran Group	\$129,816,949.00
68.	Dania Perry Treasure Island, FL	CENTURY 21 Jim White & Associates	\$129,106,151.00
69.	Chris Rhinesmith Chatham, MA	Pine Acres Realty	\$127,272,200.00
70.	Tracy McLaughlin Larkspur, CA	Pacific Union International	\$125,605,025.00
71.	Kathy Broock-Ballard Birmingham, MI	Max Broock Realtors	\$125,024,571.50
72.	Mary Ma Li Bee Thrasher San Carlos, CA	Today Sotheby's International Realty	\$124,929,676.00
73.	John Zimmerman Fort Worth, TX	Briggs Freeman Sotheby's International Realty	\$124,446,593.85
74.	Paul Benson Park City, UT	Engel & Völkers	\$123,606,008.00
75.	Gary Glass Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$120,172,500.00
76.	Timothy Tamura Corona Del Mar, CA	VALIA Properties	\$119,377,200.00
77.	Deborah Grubman New York, NY	The Corcoran Group/NRT	\$118,873,040.00
78.	Doug Echelberger Laguna Niguel, CA	Keller Williams Luxury Homes International	\$116,555,000.00
79.	Myron Kiriu Honolulu, HI	Better Homes and Gardens Real Estate Advantage Realty	\$113,933,998.00
80.	Brian Bair Gilbert, AZ	Bair Group/Liberty Properties	\$113,928,392.00

Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
81.	Mario Venancio Rumson, NJ	Gloria Nilson & Co. Real Estate	\$113,461,442.00
82.	Farrah Aldjufrie Beverly Hills, CA	The Agency	\$112,773,000.00
83.	Cathy Franklin New York, NY	The Corcoran Group/NRT	\$112,496,000.00
84.	Joshua Wesoky New York, NY	Compass	\$111,868,300.00
85.	Nelson Gonzalez Miami Beach, FL	EWM Realty International	\$111,603,000.00
86.	Michael Dreyfus Palo Alto, CA	Dreyfus Sotheby's International Realty	\$111,274,000.00
87.	Mark McFadden Washington, DC	Washington Fine Properties, LLC	\$111,251,059.00
88.	Saddy Delgado Coral Gables, FL	ONE Sotheby's International Realty	\$110,424,881.00
89.	Tim Kerns Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$110,169,140.00
90.	Robert Dullnig San Antonio, TX	Kuper Sotheby's International Realty	\$109,911,195.19
91.	Peter Butler Carmel, CA	Carmel Realty Company	\$109,421,625.00
92.	Deborah Rieders Brooklyn, NY	The Corcoran Group/NRT	\$109,206,760.00
93.	Janice T. McGlashan La Canada Flintridge, CA	Coldwell Banker Residential Brokerage/NRT	\$108,958,250.00
94.	William Ruane El Segundo, CA	RE/MAX Estate Properties	\$108,121,254.00
95.	Debra Quinn Petkanas Glen Head, NY	Daniel Gale Sotheby's International Realty	\$107,436,250.00
96.	Jonathan Radford Boston, MA	Coldwell Banker Residential Brokerage/NRT	\$107,282,287.00



	NAME	COMPANY	VOLUME
97.	Paul Cargile Los Angeles, CA	Cargile Company Realtors Inc.	\$107,227,610.00
98.	Becky Frey Dallas, TX	Briggs Freeman Sotheby's International Realty	\$106,170,810.00
99.	James Harris Beverly Hills, CA	The Agency	\$106,150,100.00
100.	Cynthia Ane Miami Beach, FL	Allison James Estates & Homes Elite	\$105,833,495.00
101.	Michael Okun Sherman Oaks, CA	Wish Sotheby's International Realty	\$105,742,159.17
102.	Neal Ward San Francisco, CA	Compass	\$105,493,000.00
103.	Charlie Attias New York, NY	The Corcoran Group/NRT	\$105,477,500.00
104.	Matilde Sorensen Vero Beach, FL	Dale Sorensen Real Estate, Inc.	\$105,230,196.00
105.	Ellen Mosher Greenwich, CT	Houlihan Lawrence	\$105,225,010.00
106.	David Parnes Beverly Hills, CA	The Agency	\$104,949,100.00
107.	Yukiko Yang Honolulu, HI	List Sotheby's International Realty	\$104,596,251.00
108.	Hugh H. Evans, III Pacific Palisades, CA	Partners Trust	\$104,491,983.00
109.	Ben Lee Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$104,111,865.00
110.	Nathan Marks Spring, TX	RE/MAX Integrity	\$103,939,934.00
111.	Christopher Burnside Bridgehampton, NY	Brown Harris Stevens of the Hamptons	\$103,705,000.00
112.	Sheldon Neal Oradell, NJ	RE/MAX Real Estate Limited	\$103,284,272.00

Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	VOLUME
113.	Phyllis Patterson Alexandria, VA	TTR Sotheby's International Realty	\$103,113,443.00
114.	Steven Bond Provo, UT	RE/MAX Equity	\$102,960,050.00
115.	Craig Strong Toluca Lake, CA	John Aaroe Group	\$102,900,000.00
116.	James Morgan New York, NY	Compass	\$101,533,000.00
117.	David Solomon Los Angeles, CA	The Agency	\$101,290,315.00
118.	Monica Breckenridge Colorado Springs, CO	Pink Realty	\$101,256,328.00
119.	Patti McKelvey Chula Vista, CA	Better Homes and Gardens Real Estate McMillin Realty	\$101,209,600.00
120.	Tanya Dzhibrailova San Francisco, CA	Zephyr Real Estate	\$100,797,191.00
121.	Daniela Bonetti Miami Beach, FL	ONE Sotheby's International Realty	\$100,735,000.00
122.	Shauna Covington Laguna Beach, CA	Berkshire Hathaway HomeServices California Properties	\$100,420,250.00
123.	Vincent Horcasitas Bridgehampton, NY	Saunders & Associates	\$100,161,888.00
124.	Pollena Forsman Larchmont, NY	Houlihan Lawrence	\$100,065,833.00
125.	Hugh Cornish Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$99,683,750.00
126.	Lindsay Barton Barrett New York, NY	Compass	\$99,194,308.00
127.	Ann Dashiell Beverly Hills, CA	Douglas Elliman Real Estate	\$98,925,000.00
128.	Ronnie Glomb Morristown, NJ	Your Town Realty	\$98,171,322.00



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	VOLUME
129.	Tom Hughes Dallas, TX	Briggs Freeman Sotheby's International Realty	\$98,125,776.00
130.	Russell Post Key Largo, FL	Russell Post Sotheby's International Realty	\$98,009,100.00
131.	Bryan Bomba Hinsdale, IL	Coldwell Banker Residential Brokerage/NRT	\$96,961,367.00
132.	Anna Solomon Los Angeles, CA	The Agency	\$96,654,535.00
133.	Andrew Ernemann Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$96,537,200.00
134.	Rory Posin Los Angeles, CA	RE/MAX Estate Properties	\$96,420,450.00
135.	Richard Stearns Los Angeles, CA	Partners Trust	\$95,940,900.00
136.	Chris Adlam Palos Verdes Peninsula, CA	Vista Sotheby's International Realty	\$95,911,105.00
137.	Brian Lewis New York, NY	Halstead Property	\$95,502,501.00
138.	Alex Wang Palo Alto, CA	Sereno Group	\$95,020,556.00
139.	John Stanaland Laguna Beach, CA	HÔM Sotheby's International Realty	\$94,852,500.00
140.	Barbara Boyle Pacific Palisades, CA	Sotheby's International Realty/NRT	\$94,721,550.00
141.	Erica Grossman Southampton, NY	Douglas Elliman Real Estate	\$94,365,000.00
142.	Erika Demma Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$94,317,912.00
143.	Don Heller Los Angeles, CA	The Agency	\$93,517,026.00
144.	Rachel Glazer New York, NY	Brown Harris Stevens	\$92,899,500.00



Top 250 Individual Real Estate Professionals by
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	NAME	COMPANY	VOLUME
145.	Laura Sweeney Houston, TX	John Daugherty, Realtors	\$92,887,636.50
146.	Scott Dancer Woodside, CA	Alain Pinel Realtors	\$92,469,388.00
147.	Michaela Keszler Southampton, NY	Douglas Elliman Real Estate	\$92,022,500.00
148.	Ed Graziani Los Altos, CA	Sereno Group	\$90,970,000.00
149.	Steven Cohen New York, NY	The Corcoran Group/NRT	\$90,876,950.00
150.	Shirley Gary Atlanta, GA	Engel & Völkers Buckhead Atlanta	\$90,350,579.00
151.	Craig Knizek Beverly Hills, CA	The Agency	\$90,259,695.00
152.	Judy Bogard-Tanigami Los Altos, CA	Alain Pinel Realtors	\$90,258,619.00
153.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	\$90,215,865.10
154.	Elise Reid New York, NY	Brown Harris Stevens	\$89,620,000.00
155.	Anne Dresser Kocur Greenwood Village, CO	LIV Sotheby's International Realty	\$89,174,617.25
156.	John Shroyer San Carlos, CA	Today Sotheby's International Realty	\$89,103,400.00
157.	Kathleen Forrest Edmond, OK	Metro Brokers of Oklahoma	\$88,834,698.00
158.	Shari Scharfer Rollins New York, NY	Douglas Elliman Real Estate	\$88,660,783.60
159.	Amy Wienands Waterloo, IA	Amy Wienands Real Estate	\$88,660,428.00
160.	Maria Mendelsohn Wellington, FL	Douglas Elliman Real Estate	\$88,280,620.00



	NAME	COMPANY	VOLUME
161.	Neill Bassi San Francisco, CA	Sotheby's International Realty/NRT	\$87,626,338.00
162.	Robert Shepherd Cumming, GA	CENTURY 21 Results Realty Services	\$87,352,852.68
163.	Karen Van Arsdale Naples, FL	Premier Sotheby's International Realty	\$87,028,750.00
164.	Edward Wong South San Francisco, CA	Coldwell Banker Infiniti Group	\$86,842,388.00
165.	Eloy Carmenate Miami Beach, FL	Douglas Elliman Real Estate	\$86,841,738.47
166.	Jim McCann Palm Beach, FL	The Corcoran Group/NRT	\$86,689,575.00
167.	Michelle Wood Dallas, TX	Briggs Freeman Sotheby's International Realty	\$86,689,191.00
168.	Julie Pham New York, NY	The Corcoran Group/NRT	\$86,614,875.00
169.	Julia Hoagland New York, NY	Compass	\$86,152,277.00
170.	Annie Williams Mill Valley, CA	Hill & Co.	\$86,030,000.00
171.	Billy McNair Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$85,955,750.00
172.	Ginny Kavanaugh Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$85,067,450.00
173.	Stephanie Robinson Mountain Brook, AL	RealtySouth	\$84,844,416.00
174.	Zach Trailer Menlo Park, CA	Alain Pinel Realtors	\$84,507,700.00
175.	Nancy Johnson Dallas, TX	Ebby Halliday Real Estate, Inc.	\$84,431,431.00
176.	Gail Sankarsingh New York, NY	Douglas Elliman Real Estate	\$84,411,898.00

Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
177.	Juliette Hohnen Beverly Hills, CA	Douglas Elliman Real Estate	\$84,327,348.00
178.	Steve Frankel Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$84,325,807.00
179.	Linda Feinstein Hinsdale, IL	RE/MAX Signature Homes	\$83,408,268.50
180.	Melissa Dailey Wellesley, MA	Coldwell Banker Residential Brokerage/NRT	\$83,391,875.00
181.	Deborah Beardsley Scottsdale, AZ	Silverleaf Realty	\$83,064,380.00
182.	Heather McMaster Brooklyn, NY	The Corcoran Group/NRT	\$83,055,685.00
183.	Michael Edlen Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$83,013,540.00
184.	Beate V. Moore Bridgehampton, NY	Sotheby's International Realty/NRT	\$82,670,000.00
185.	Mala Sander Sag Harbor, NY	The Corcoran Group/NRT	\$82,625,051.00
186.	Christopher Leavitt Palm Beach, FL	Douglas Elliman Real Estate	\$82,591,589.28
187.	Steve Gothelf San Francisco, CA	Pacific Union International	\$82,453,000.00
188.	Keith Burkhardt New York, NY	The Burkhardt Group	\$81,679,140.00
189.	Matt Epstein Sherman Oaks, CA	Berkshire Hathaway HomeServices California Properties	\$80,864,772.00
190.	Coco Tan Cupertino, CA	Keller Williams Realty	\$80,788,714.00
191.	Darlene Streit Santa Fe, NM	Sotheby's International Realty/NRT	\$80,571,803.00
192.	Millie Rosenbloom Chicago, IL	Baird & Warner	\$80,108,725.00



	NAME	COMPANY	VOLUME
193.	Blair Chang Beverly Hills, CA	The Agency	\$80,062,687.00
194.	Dustin Oldfather Rehoboth Beach, DE	Ocean Atlantic Sotheby's International Realty	\$79,809,187.00
195.	Joel Toller St. Helena, CA	Coldwell Banker Brokers of the Valley	\$79,759,853.00
196.	Ash Rizk Arcadia, CA	Coldwell Banker Residential Brokerage/NRT	\$79,748,350.00
197.	Marie-Claire Gladstone New York, NY	The Corcoran Group/NRT	\$79,155,800.00
198.	Adam Kaufman Pepper Pike, OH	Howard Hanna Real Estate Services	\$79,081,477.00
199.	K. Ann Brizolis Rancho Santa Fe, CA	Pacific Sotheby's International Realty	\$79,021,747.50
200.	Chris Poore New York, NY	Sotheby's International Realty/NRT	\$79,009,000.00
201.	Valerie Mein San Jose, CA	Intero Real Estate Services	\$78,714,499.00
202.	Judi Reimer Manhattan Beach, CA	RE/MAX Estate Properties	\$78,392,700.00
203.	Debora McKay St. Charles, IL	Coldwell Banker Residential Brokerage/NRT	\$78,380,587.00
204.	Eric Iantorno Del Mar, CA	Pacific Sotheby's International Realty	\$77,444,364.80
205.	Penelope Moore Bridgehampton, NY	Saunders & Associates	\$77,262,000.00
206.	Laura Dandoy Claremont, CA	RE/MAX Resources	\$76,895,124.00
207.	Krista Mashore Brentwood, CA	Homes By Krista	\$76,866,258.00
208.	Andrew Manning Sherman Oaks, CA	Berkshire Hathaway HomeServices California Properties	\$76,850,710.00

Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
209.	Frank Liu Redwood City, CA	RE/MAX Gold	\$76,708,902.00
210.	Dean Lueck Irvine, CA	First Team Real Estate	\$76,693,378.00
211.	Iva Spitzer New York, NY	The Corcoran Group/NRT	\$76,390,000.00
212.	Marcus Lee San Francisco, CA	Climb Real Estate Group	\$76,335,349.00
213.	Dana Trotter Bridgehampton, NY	Sotheby's International Realty/NRT	\$75,893,131.00
214.	Max Lo Burlingame, CA	Green Banker	\$75,746,000.00
215.	Myra Nourmand Beverly Hills, CA	Nourmand & Associates	\$75,727,000.00
216.	Deborah Rossetto Fremont, CA	Legacy Real Estate & Associates ERA Powered	\$75,700,474.76
217.	Colleen Sherlock Houston, TX	Greenwood King Properties	\$75,625,697.00
218.	Michael Carucci Boston, MA	Gibson Sotheby's International Realty	\$75,409,875.00
219.	Eric Lavey Beverly Hills, CA	The Agency	\$75,236,836.00
220.	Patrick Dunn St. Simons Island, GA	Sea Island Properties	\$74,797,375.00
221.	Jessica Buchman Brooklyn, NY	The Corcoran Group/NRT	\$74,586,999.00
222.	Sheri Bienstock Los Angeles, CA	Keller Williams Realty	\$74,564,062.50
223.	Cord Shiflet Austin, TX	Moreland Properties	\$74,543,561.72
224.	Michael Hinckley Cincinnati, OH	Coldwell Banker West Shell/NRT	\$74,233,306.00



NAME	COMPANY	VOLUME
225. Betsy Akers Atlanta, GA	Atlanta Fine Homes Sotheby's International Realty	\$74,205,800.00
226. Wendy Storch San Francisco, CA	Sotheby's International Realty/NRT	\$74,203,060.00
227. Steve McCarrick Saratoga, CA	Coldwell Banker Residential Brokerage/NRT	\$73,968,749.00
228. Joe Piazza Los Gatos, CA	Coldwell Banker Residential Brokerage/NRT	\$73,920,643.00
229. Jeffrey Kohl Beverly Hills, CA	The Agency	\$73,853,000.00
230. Jim Arbeed Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$73,765,000.00
231. Khalil El-Ghoul Vienna, VA	Glass House Real Estate	\$73,630,183.00
232. Monica Corman Menlo Park, CA	Alain Pinel Realtors	\$73,304,155.00
233. Peggy Fong Chen Arcadia, CA	RE/MAX Omega	\$73,222,725.00
234. Carol Jeans Los Gatos, CA	Sereno Group	\$72,972,750.00
235. Michelle Thomas Marco Island, FL	Premier Sotheby's International Realty	\$72,762,093.00
236. Jonathan Spears Santa Rosa Beach, FL	Scenic Sotheby's International Realty	\$72,522,842.00
237. Scott Stewart New York, NY	The Corcoran Group/NRT	\$72,311,400.00
238. Roger Pettingell Longboat Key, FL	Coldwell Banker Residential Real Estate/NRT	\$71,901,975.00
239. Kathryn Alphas Richlen Weston, MA	Coldwell Banker Residential Brokerage/NRT	\$71,843,900.00
240. David Bhak Mill Creek, WA	John L. Scott Mill Creek	\$71,759,415.00

Top 250 Individual Real Estate Professionals by
TRANSACTION VOLUME

NAME	COMPANY	VOLUME
241. Zach Morse Durango, CO	Legacy Properties West Sotheby's International Realty	\$71,514,000.00
242. Michael Harper Boston, MA	Coldwell Banker Residential Brokerage/NRT	\$71,480,750.00
243. Anne Lusk Lancaster, PA	Lusk & Associates Sotheby's International Realty	\$71,392,030.89
244. Joan O'Meara Rye, NY	Houlihan Lawrence	\$71,302,400.00
245. Rebecca Schumacher San Francisco, CA	Sotheby's International Realty/NRT	\$71,292,250.00
246. Peter Klemm Washington, CT	Klemm Real Estate	\$71,084,500.00
247. Greg Goumas Woodside, CA	Intero Real Estate Services	\$70,855,450.00
248. David Welton Saratoga, CA	Alain Pinel Realtors	\$70,765,300.00
249. Tim Gullicksen San Francisco, CA	Zephyr Real Estate	\$70,654,977.00
250. Rob Thomson Jupiter, FL	Waterfront Properties	\$70,506,096.00



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- ✔ Engaging personality
- ✔ Attention to detail
- ✔ Honesty and integrity
- ✔ Desire to help others

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And, your customers will enjoy turnkey service from you that gets them to their closing on time.

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Steve Murray, President, REALTrends



Top 50 Real Estate Professionals by
AVERAGE SALES PRICE

	NAME	COMPANY	AVG. SALE PRICE
1.	Adam Kessner White Plains, NY	Better Homes and Gardens Real Estate Rand Realty	\$50,375,000.00
2.	Ann Dashiell Beverly Hills, CA	Douglas Elliman Real Estate	\$32,975,000.00
3.	Nancy Chan Pasadena, CA	Berkshire Hathaway HomeServices California Properties	\$26,500,000.00
4.	Becky Lee Kirkland, WA	Realogics Sotheby's International Realty	\$24,000,000.00
5.	Jeremy Hu New York, NY	Compass	\$23,500,000.00
6.	Haidee Granger New York, NY	The Corcoran Group/NRT	\$22,000,000.00
7.	Harald Grant Southampton, NY	Sotheby's International Realty/NRT	\$21,231,047.35
8.	Greg Moore Beverly Hills, CA	Keller Williams Realty	\$21,000,000.00
9.	Geneva Brett Los Banos, CA	CENTURY 21 M&M and Associates	\$20,420,778.80
10.	Ron Feder Calabasas, CA	Keller Williams Realty	\$18,725,000.00
11.	Ellese Reid New York, NY	Brown Harris Stevens	\$17,924,000.00
12.	Jerry Jolton Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$17,576,066.67
13.	Josh Reeves Atlanta, GA	Atlanta Fine Homes Sotheby's International Realty	\$17,500,000.00
14.	Jerry Huang New York, NY	The Corcoran Group/NRT	\$17,466,666.67
15.	Ellen Elman New York, NY	CENTURY 21 Metropolitan	\$16,490,000.00
16.	Frank Sajtar Naples, FL	William Raveis Real Estate, Mortgage & Insurance	\$15,850,000.00



	NAME	COMPANY	AVG. SALE PRICE
17.	Edward Wong South San Francisco, CA	Coldwell Banker Infiniti Group	\$15,789,525.09
18.	Meg Siegel New York, NY	Sotheby's International Realty/NRT	\$15,582,790.00
19.	Branko Vujanic New York, NY	The Corcoran Group/NRT	\$15,000,000.00
20.	John O. Pickett Palm Beach, FL	Brown Harris Stevens Palm Beach	\$14,443,333.33
21.	Mark Thomas Amadei New York, NY	Sotheby's International Realty/NRT	\$13,953,645.83
22.	Dina Scheinman New York, NY	Halstead Property	\$13,045,000.00
23.	Mina S. Atabai New York, NY	Sotheby's International Realty/NRT	\$13,006,250.00
24.	Mauricio Umansky Beverly Hills, CA	The Agency	\$12,662,790.79
25.	Ben Bacal Beverly Hills, CA	Rodeo Realty Beverly Hills	\$12,568,750.00
26.	Michael Sahakian Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$12,543,750.00
27.	Esther Paster Southampton, NY	Douglas Elliman Real Estate	\$12,100,000.00
28.	Erin Aries New York, NY	Brown Harris Stevens	\$11,525,500.00
29.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$11,493,160.07
30.	Lisa Brown New York, NY	Douglas Elliman Real Estate	\$11,250,000.00
31.	Rob Giem Newport City, CA	Compass	\$11,220,857.14
32.	Ralph Arias Miami Beach, FL	ONE Sotheby's International Realty	\$11,131,666.67
33.	Suzanne Frisbie Palm Beach, FL	The Corcoran Group/NRT	\$11,078,822.36

Top 50 Real Estate Professionals by
AVERAGE SALES PRICE

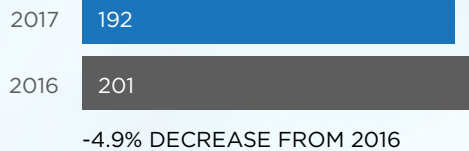
	NAME	COMPANY	AVG. SALE PRICE
34.	Gary Glass Brentwood, CA	Berkshire Hathaway HomeServices California Properties	\$10,924,772.73
35.	Shari Scarfer Rollins New York, NY	Douglas Elliman Real Estate	\$10,905,385.44
36.	Kyle W. Blackmon New York, NY	Compass	\$10,763,792.00
37.	Olga Reindlova "Neulist" New York, NY	Sotheby's International Realty/NRT	\$10,600,000.00
38.	Randall Gianopoulos New York, NY	Sotheby's International Realty/NRT	\$10,576,923.08
39.	Nancy Moinian Great Neck, NY	Laffey Real Estate	\$10,375,000.00
40.	Kay Wang Menlo Park, CA	Alain Pinel Realtors	\$10,320,000.00
41.	Emily Sertic New York, NY	Douglas Elliman Real Estate	\$10,298,200.00
42.	Rich Bassin Menlo Park, CA	Dreyfus Sotheby's International Realty	\$10,267,500.00
43.	Tim Davis Southampton, NY	The Corcoran Group/NRT	\$10,247,631.58
44.	Susanna Lendrum New York, NY	The Corcoran Group/NRT	\$10,162,500.00
45.	Lauren Muss New York, NY	Douglas Elliman Real Estate	\$10,129,182.94
46.	Sule Haskell New York, NY	Douglas Elliman Real Estate	\$10,050,416.67
47.	Melanie Delman Newport, RI	Lila Delman Real Estate International	\$9,921,428.57
48.	Kathrin Nicholson Beverly Hills, CA	The Agency	\$9,886,666.67
49.	Carole Hogan Palm Beach, FL	Brown Harris Stevens Palm Beach	\$9,878,571.43
50.	David Kornmeier New York, NY	Brown Harris Stevens	\$9,842,355.53



ANALYSIS OF THE THOUSAND

TOP 250 AVERAGES

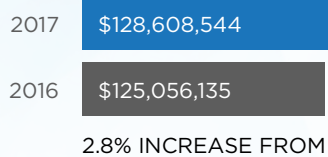
CATEGORY | INDIVIDUAL SIDES



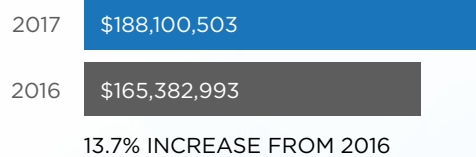
CATEGORY | TEAM SIDES



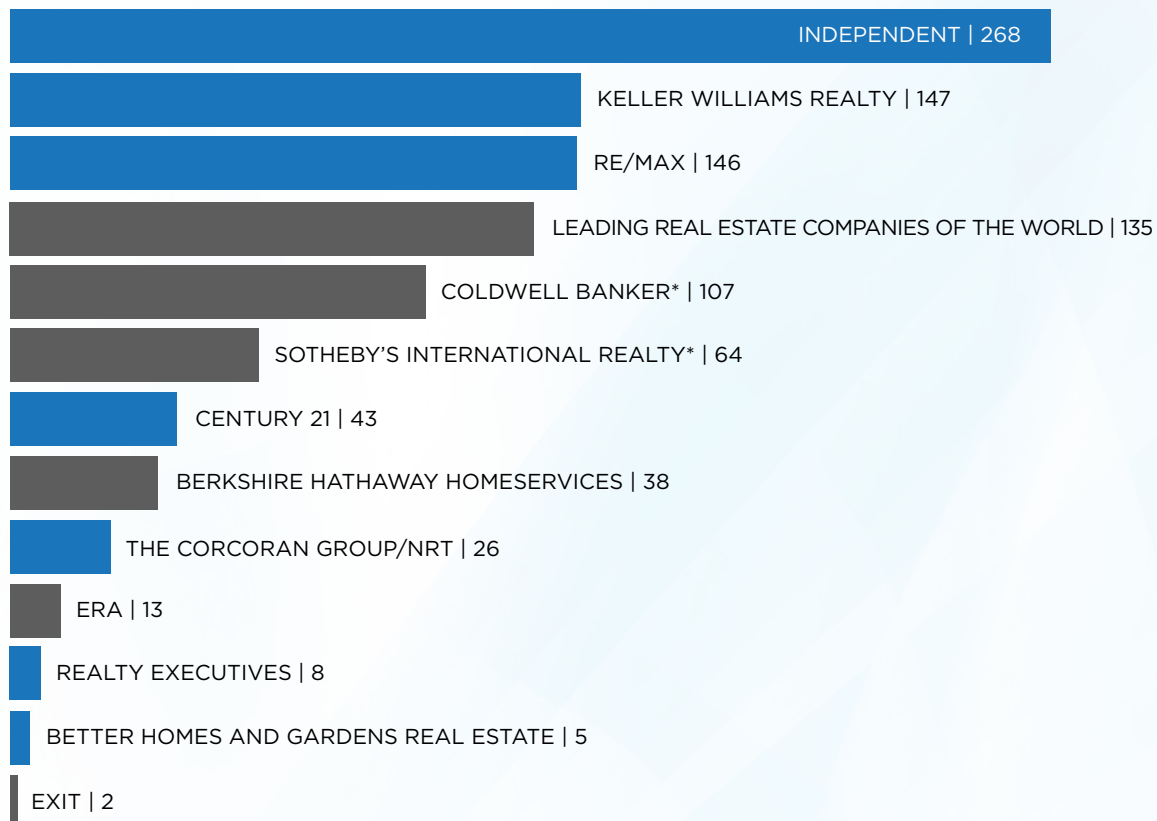
CATEGORY | INDIVIDUAL VOLUME



CATEGORY | TEAM VOLUME



BRAND BREAKDOWN | NUMBER OF INDIVIDUALS / TEAMS



*Includes NRT

REGIONAL BREAKDOWN

For the third year in a row, the South region dominated the transaction sides rankings with 43 percent in the teams category. However, the Midwest beat out the South on the individual category, with 38 percent and 33 percent respectively. The Midwest region came in closely behind on the teams category with 28 percent. The West came in third for the transaction sides with the Northeast closing in last again as it did in 2016.

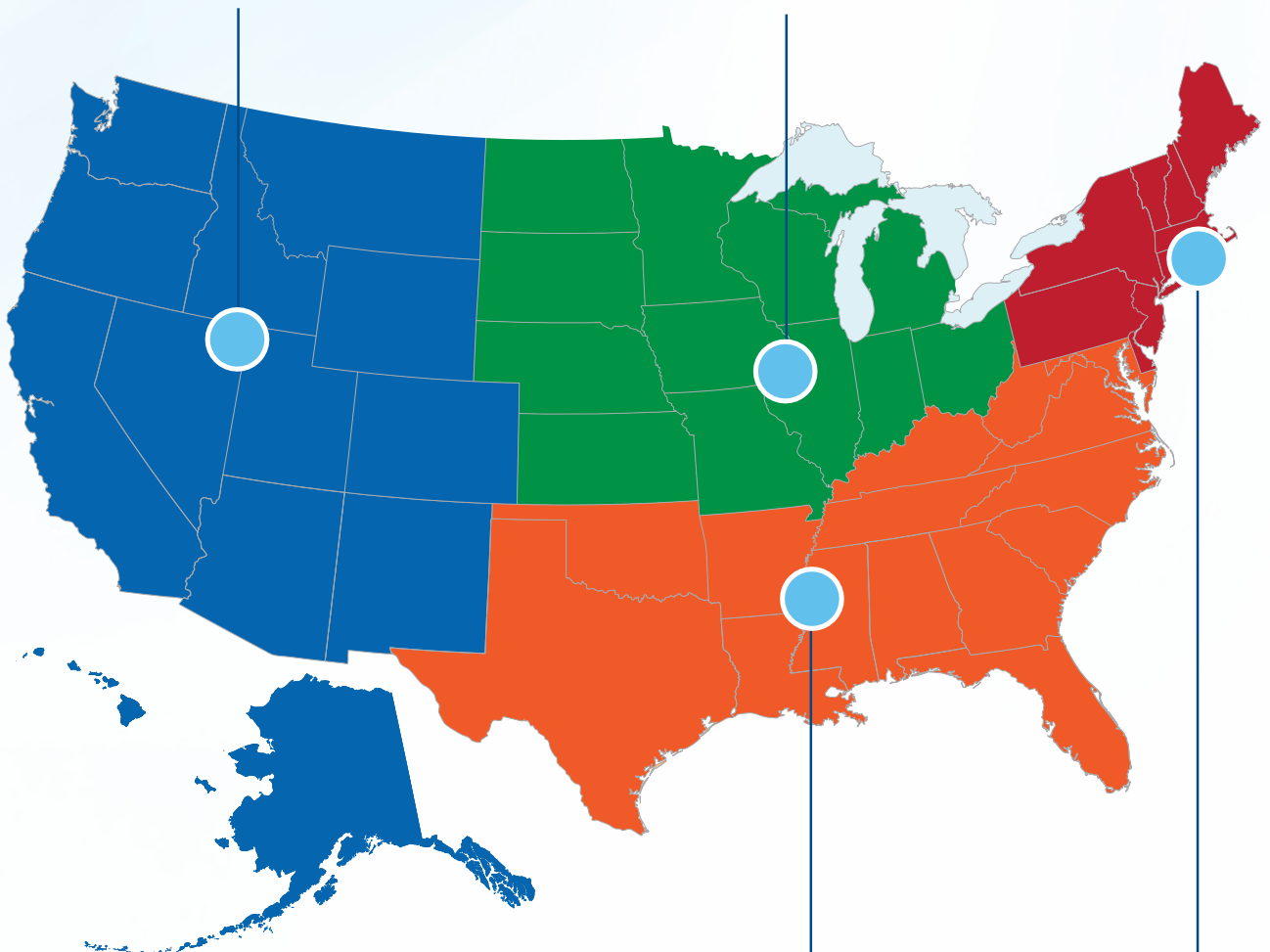
The Western region once again led the sales volume rankings, both for individuals with 51 percent and teams with 37 percent. The Northeast came in second for individuals by sales volume while the South came in slightly ahead on the teams by sales volume ranking. The Northeast represented 26 percent of the individual sales volume ranking, with the South representing 27 percent of the teams on the sales volume ranking. The Midwest had the fewest represented on both the individuals and teams by sales volume lists.

WEST REGION

41 INDIVIDUALS / SIDES (16%)
57 TEAMS / SIDES (23%)
128 INDIVIDUALS / VOL. (51%)
93 TEAMS / VOL. (37%)

MID-WEST REGION

96 INDIVIDUALS / SIDES (38%)
71 TEAMS / SIDES (28%)
9 INDIVIDUALS / VOL. (4%)
27 TEAMS / VOL. (11%)



SOUTH REGION

82 INDIVIDUALS / SIDES (33%)
108 TEAMS / SIDES (43%)
48 INDIVIDUALS / VOL. (19%)
68 TEAMS / VOL. (27%)

NORTH-EAST REGION

36 INDIVIDUALS / SIDES (14%)
17 TEAMS / SIDES (7%)
65 INDIVIDUALS / VOL. (26%)
62 TEAMS / VOL. (25%)

5 YEAR CHANGE (Averages)

INDIVIDUAL SIDES

2017

192

2013

223

5 YEAR CHANGE | -14.1%

INDIVIDUAL VOLUME

2017

\$128,308,544

2013

\$97,775,394

5 YEAR CHANGE | 31.6%

TEAMS SIDES

2017

470

2013

340

5 YEAR CHANGE | 38.2%

TEAMS VOLUME

2017

\$188,100,503

2013

\$102,889,256

5 YEAR CHANGE | 82.8%

TOP STATES

INDIVIDUAL SIDES

2017

1. OHIO
2. MICHIGAN
3. CALIF./WIS.
4. ILL./PENN.
5. FLORIDA

2016

1. FLORIDA
2. OHIO
3. MICHIGAN
4. TEXAS
5. ILLINOIS

2015

1. FLORIDA
2. MICHIGAN
3. ILLINOIS
4. TEXAS
5. OHIO

2014

1. MICHIGAN
2. FLORIDA
3. ILLINOIS
4. CALIFORNIA
5. GEORGIA

2013

1. CALIFORNIA
2. FLORIDA/MICHIGAN
3. TEXAS
4. GEORGIA
5. ILLINOIS/MINNESOTA

INDIVIDUAL VOLUME

2017

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. MASSACHUSETTS

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. COLORADO
5. TEXAS

2015

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. MASSACHUSETTS

2014

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. MASS./ILLINOIS
5. COLORADO/TEXAS

2013

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. MASSACHUSETTS
5. NEW JERSEY

TEAM SIDES

2017

1. TEXAS
2. ARIZONA
3. FLORIDA
4. FLA./N.C./MD./TENN.
5. MICH./MINN.

2016

1. TEXAS
2. ILLINOIS/N. CAROLINA
3. FLORIDA
4. MARYLAND
5. MICHIGAN

2015

1. TEXAS
2. ILLINOIS
3. FLORIDA/N. CAROLINA
4. MICHIGAN
5. MARYLAND/OHIO

2014

1. TEXAS
2. FLORIDA
3. ILLINOIS
4. MICHIGAN
5. OHIO/N. CAROLINA

2013

1. FLA./TEXAS/ARIZ.
2. ILLINOIS
3. CALIFORNIA/MICHIGAN
4. OHIO
5. GA./N.C./WIS.

TEAM VOLUME

2017

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. MARYLAND

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS/MARYLAND

2015

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. ILLINOIS/MARYLAND

2014

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. VIRGINIA
5. FLORIDA

2013

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. VIRGINIA
5. MARYLAND

ALL CATEGORIES

2017

1. CALIFORNIA
2. NEW YORK
3. TEXAS
4. FLORIDA
5. ILLINOIS

2016

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS

2015

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. ILLINOIS

2014

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. ILLINOIS
5. TEXAS

2013

1. CALIFORNIA
2. NEW YORK
3. FLORIDA
4. TEXAS
5. MICHIGAN



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	NAME	COMPANY	SIDES
1.	Rhonda Duffy Alpharetta, GA	Duffy Realty of Atlanta	1,980.00
2.	Mark Spain Real Estate Alpharetta, GA	Mark Spain Real Estate	1,842.00
3.	The Creig Northrop Team Clarksville, MD	Long & Foster Real Estate, Inc.	1,772.00
4.	Ryan O'Neill & The Minnesota Real Estate Team Lakeville, MN	RE/MAX Advantage Plus	1,583.00
5.	Lucido Agency Ellicott City, MD	Keller Williams Realty	1,467.85
6.	The Ronnie & Cathy Matthews Team Spring, TX	RE/MAX Legends	1,384.00
7.	John Murray Rockford, IL	Key Realty	1,261.00
8.	The Loken Group, Inc. Houston, TX	Keller Williams Realty	1,254.25
9.	Don Wenner Bethlehem, PA	DLP Realty	1,126.00
10.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston Realty, Inc.	1,048.00
11.	Select Homes - Team Real Estate Wichita, KS	Select Homes - Team Real Estate	1,025.00
12.	The Rob Ellerman Team Lee's Summit, MO	ReeceNichols Real Estate	951.45
13.	Jeff Glover & Associates Plymouth, MI	Keller Williams Realty	949.00
14.	Indy Home Pros Team Indianapolis, IN	RE/MAX Advanced Realty	936.00
15.	The EZ Sales Team Bay Village, OH	Keller Williams Realty	935.75
16.	Kevin Blain Team Tulare, CA	Keller Williams Realty	933.45

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	SIDES
17.	Ben Kinney/Home 4 Investment Team	Keller Williams Realty	
	Bellingham, WA		926.62
18.	Andrew Duncan	The Duncan Duo at RE/MAX Dynamic	
	Tampa, FL		923.00
19.	Five Doors Network	Keller Williams Realty	
	Eldersburg, MD		877.55
20.	Tamra Wade and Partners	RE/MAX Center	
	Duluth, GA		867.00
21.	The Koehler Bortnick Team	ReeceNichols Real Estate	
	Leawood, KS		851.50
22.	Joe Rothchild Realty	Keller Williams Realty	
	Katy, TX		830.00
23.	Hughes Real Estate Group	Hughes Real Estate Group of Silvercreek Realty	
	Eagle, ID		822.00
24.	The Merrick Team	Keller Williams Realty	
	East Peoria, IL		811.00
25.	The Mike McCann Team	Berkshire Hathaway HomeServices Fox & Roach, Realtors	
	Philadelphia, PA		773.00
26.	Jeff Cook	Jeff Cook Real Estate	
	North Charleston, SC		772.00
26.	Gary Ashton/The Ashton Real Estate Group	RE/MAX Advantage	
	Nashville, TN		772.00
28.	Hergenrother Realty Group	Keller Williams Realty	
	Colchester, VT		761.79
29.	The Rider Elite Team	Keller Williams Realty	
	Scottsdale, AZ		733.30
30.	Amanda Howard Real Estate	Amanda Howard Real Estate	
	Huntsville, AL		710.00
31.	Team Marti Hampton	RE/MAX One Realty	
	Raleigh, NC		691.00



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2017 REAL Trends
The Thousand

The Wall Street Journal editors and newsroom were not involved in the creation or production of this special advertising section or its story selection.

NAME	COMPANY	SIDES
32. Aaron Rian Portland, OR	The Rian Group Real Estate	671.00
33. Team Kris Lindahl Blaine, MN	RE/MAX Results	642.00
34. Art Herling Team In Blue Bell Blue Bell, PA	Long & Foster Real Estate, Inc.	641.81
35. Kris Weaver Real Estate Team Virginia Beach, VA	Atlantic Sotheby's International Realty	637.00
36. The Madden Team Fairbanks, AK	Madden Real Estate	606.00
37. The Samer Kuraishi Group of A-K Real Estate, Inc. Washington, DC	A-K Real Estate, Inc.	604.00
38. Omaha's Elite Real Estate Group Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	601.00
39. Jay Day Frederick, MD	Real Estate Teams LLC	595.00
40. The Erik Hatch Team Fargo, ND	Hatch Realty	594.00
41. The Flory Team Cypress, TX	RE/MAX Professional Group	583.00
41. The Schrader Group San Antonio, TX	RE/MAX Associates	583.00
43. The Rhodes Team Flower Mound, TX	Berkshire Hathaway HomeServices PenFed Realty Texas	581.00
44. The Stephen Cooley Real Estate Group Rock Hill, SC	Keller Williams Realty	573.10
45. Limbird Team Rogers, AR	Limbird Real Estate Group	571.50

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	SIDES
46.	Pam & Berry Team Lawton, OK	RE/MAX Professionals	569.00
47.	TeambuilderKW Kirkland, WA	Keller Williams Realty	566.06
48.	Elite Nebraska Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	556.00
49.	The Perna Team Novi, MI	Keller Williams Realty	551.00
50.	The Franklin Team Katy, TX	RE/MAX Grand	544.00
51.	Global Living Philadelphia, PA	Keller Williams Realty	541.25
52.	The Wemert Group Orlando, FL	Keller Williams Realty	539.94
53.	Griffin Group Tampa, FL	Coldwell Banker Residential Real Estate/NRT	530.70
54.	Mark Dimas Cypress, TX	Mark Dimas Properties	528.00
54.	The Ron Howard Team Baltimore, MD	RE/MAX Preferred	528.00
56.	Unity Home Group Anchorage, AK	Keller Williams Realty	523.00
57.	The Chad Schwendeman Real Estate Group Baxter, MN	EXIT Lakes Realty Premier	521.00
58.	Chris Cooke Lutherville, MD	RE/MAX Sails	516.00
59.	The Mark Z Team Novi, MI	Keller Williams Realty	505.00
60.	Home Sold Group Mesa, AZ	Keller Williams Realty	502.50
61.	The Jane Lee Team Lake Bluff, IL	RE/MAX Top Performers	492.00



NAME	COMPANY	SIDES
62. The Linda Friedrich Real Estate Group	CENTURY 21 Advantage Real Estate, Inc.	
Columbia, IL		487.00
63. John Blasingame	Blasingame Group, Inc.	
Granite City, IL		486.00
64. Jessica Hargis Group	Keller Williams Realty	
Rockwall, TX		485.60
65. The Mike Brown Group	Silvercreek Realty Group	
Meridian, ID		484.00
66. Group 4610	Keller Williams Realty	
Tempe, AZ		480.23
67. Craig Hartranft Team	Berkshire Hathaway HomeServices Homesale Realty	
Lancaster, PA		478.00
68. Michael Kaim	Berkshire Hathaway HomeServices Professional Realty	
Mentor, OH		476.00
69. The Premier Team	RE/MAX Executive	
Charlotte, NC		471.00
70. The Froese Team	RE/MAX Associates of Topeka	
Topeka, KS		466.50
71. Tara DeSelms	DeSelms Real Estate	
Franklin, TN		464.00
72. The Heyl Group	Keller Williams Realty	
Austin, TX		463.45
73. Fontaine Family Team	Fontaine Family - The Real Estate Leader	
Auburn, ME		462.00
74. Team Forss Realty Group	Team Forss - Allison James Estates and Homes	
Temecula, CA		461.50
75. Marty Rodriguez Team	CENTURY 21 Marty Rodriguez	
Glendora, CA		460.00
76. Mary Jo Potts	Elfant Wissahickon REALTORS	
Philadelphia, PA		458.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

NAME	COMPANY	SIDES
77. The Shine Team Inc. Killeen, TX	Coldwell Banker United/NRT	456.30
78. Lee Tessier Team Bel Air, MD	Keller Williams Realty	452.00
79. Debbie Dogrul Associates Fairfax, VA	Long & Foster Real Estate, Inc.	451.95
80. The Mike Seder Group The Woodlands, TX	RE/MAX The Woodlands & Spring II	449.00
81. The Levinson Team Edmond, OK	Keller Williams Realty	446.25
82. Tiffany Holtz Real Estate Group Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	442.00
83. The Morris Group Ridgefield, CT	William Raveis Real Estate, Mortgage & Insurance	441.10
84. Pyron Team Colleyville, TX	Keller Williams Realty	440.00
84. Danny and Rebecca Burks Team Tyler, TX	RE/MAX Professionals	440.00
86. The Edrington Team Chattanooga, TN	Berkshire Hathaway Home Services Realty Center	439.00
87. Robert Dekanski Clark, NJ	RE/MAX 1st Advantage	438.00
88. Brown Dean Group Lansing, MI	Keller Williams Realty	435.01
89. Laura Gillott Team Lebanon, OR	Keller Williams Realty	435.00
90. Pakulla Professionals Ellicott City, MD	RE/MAX Advantage Realty	434.00
91. Judie A. Crockett Mentor, OH	Howard Hanna Real Estate Services	433.10
92. KMS Team Tucson, AZ	Realty Executives Tucson Elite	433.00



NAME	COMPANY	SIDES
93. The Mike Hicks Realty Group Idaho Falls, ID	Keller Williams Realty	432.15
94. Lisa Burridge & Associates Real Estate Casper, WY	Lisa Burridge & Associates Real Estate	432.00
95. The Holli McCray Group Knoxville, TN	Keller Williams Realty	428.79
96. Jim Shaffer and Associates Royal Oak, MI	Keller Williams Realty	426.00
97. Nathan Clark Smithfield, RI	Nathan Clark & Associates	423.00
98. Sandy Raines New Albany, OH	The Raines Group HER Realtors	422.00
99. The Delhougne Team Chesterfield, MO	RE/MAX Vision	421.00
100. Keith Beatty Wilmington, NC	Intracoastal Realty Corp.	420.00
101. The Maryland Group of Long & Foster Salisbury, MD	Long & Foster Real Estate, Inc.	418.51
102. Marsee Wilhems Tucson, AZ	eXp Realty	418.00
103. Legacy Group Spokane, WA	Keller Williams Realty	416.00
104. The Ryan Dallas Team Champaign, IL	Keller Williams Realty	413.25
105. The Sokoler Medley Team Louisville, KY	RE/MAX Properties East	412.00
106. Mike Boylan North Canton, OH	Cutler Real Estate	410.60
107. The Kurzner Group Alpharetta, GA	ERA Atlantic Realty	408.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

NAME	COMPANY	SIDES
108. Darren James Home Selling Team Denham Springs, LA	Darren James & Associates powered by eXp Realty	406.00
109. The Maez Group Albuquerque, NM	Keller Williams Realty	405.60
110. The Haro Group Greenville, SC	Keller Williams Realty	404.09
111. Marshall Carrasco Reno, NV	Marshall Realty	404.00
112. The Sarah Leonard Team Schaumburg, IL	RE/MAX Suburban	402.00
113. Mark Hite Team Chattanooga, TN	Keller Williams Realty	396.06
114. The Lee Ann Wilkinson Group Lewes, DE	Berkshire Hathaway HomeServices Gallo Realty	396.00
114. The Amy Kite Team Naperville, IL	Keller Williams Realty	396.00
116. The Roy Group Wichita, KS	Keller Williams Realty	394.38
117. Keaty Real Estate Lafayette, LA	Keaty Real Estate, LLC	393.00
118. Arndorfer Team Grain Valley, MO	Premium Realty Group	392.00
119. Tom Daves Group Roseville, CA	Keller Williams Realty	389.65
120. Watters International Realty Austin, TX	Watters International Realty	388.00
121. The Kerby Skurat Team Plymouth, MN	RE/MAX Results	387.00
122. Kyle Whissel San Diego, CA	Whissel Realty	386.00
123. Coyle/Becton Florida Group Lakeland, FL	Keller Williams Realty	382.40



NAME	COMPANY	SIDES
124. The Bob Colvin Team Johnstown, PA	RE/MAX Team Realtors	382.00
125. Nick McLean Wenatchee, WA	Nick McLean Real Estate Group	380.00
126. New Era Group Denver, CO	Your Castle Real Estate	379.00
126. Our Team Woodbury, MN	RE/MAX Results	379.00
128. CORE Maryland Timonium, MD	Keller Williams Realty	376.70
129. The Laurie Finkelstein Reader Real Estate Team Plantation, FL	Keller Williams Realty	375.78
130. The Lander Team Kingman, AZ	Keller Williams Realty	375.68
131. Shelly Salas Killeen, TX	The Salas Team Ltd.	374.00
131. Brett Tanner Group Mesa, AZ	Keller Williams Realty	374.00
133. Helgeson/Platzke Real Estate Group Eden Prairie, MN	Coldwell Banker Burnet/NRT	372.70
134. Barker & Hedges Home of Minnesota Eagan, MN	RE/MAX Results	371.00
135. Matt Curtis Real Estate Team Madison, AL	Matt Curtis Real Estate, Inc.	370.00
135. Gusty Gulas Group Birmingham, AL	Brik Realty	370.00
135. The Pareja Team Falls Church, VA	Keller Williams Realty	370.00
138. Alchemy Real Estate Group Bellevue, WA	Keller Williams Realty	369.70

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

NAME	COMPANY	SIDES
139. The Erin Krueger Team Brentwood, TN	Synergy Realty Network, LLC	367.00
140. Portland Real Estate Group Portland, OR	Keller Williams Realty	366.15
141. Gayla Gayden Properties Katy, TX	RE/MAX Grand	366.00
141. Alex & Mario Houston New Home Team Houston, TX	RE/MAX Prestige	366.00
143. The Incorvaia Team Strongsville, OH	Keller Williams Realty	365.00
144. The Icon Team The Woodlands, TX	Keller Williams Realty	364.00
144. Houston New Home Team Cypress, TX	RE/MAX Pioneers	364.00
146. Nurit Alex Team North Bethesda, MD	RE/MAX Elite Services	363.00
147. Brenkus Realty Network Henderson, NV	Keller Williams Realty	361.70
148. The Mark Cleary Team Oxford, MS	RE/MAX Legacy Realty	361.00
148. Matt Kombrink St. Charles, IL	RE/MAX All Pro	361.00
150. Scott Smith Realty Group Greenwood, IN	Keller Williams Realty	358.50
151. The Delia Group Royal Oak, MI	Keller Williams Realty	358.00
152. Graf Home Selling Team Cedar Rapids, IA	Graf Home Selling Team & Assoc.	357.00
153. The Briley Team Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	355.00



NAME	COMPANY	SIDES
154. Desrochers Realty Group Edina, MN	Coldwell Banker Burnet/NRT	354.50
155. Ryan Serhant New York, NY	Nest Seekers International	354.00
155. Peter Marks Roswell, GA	Georgia Associated Realty	354.00
157. Rachel Kendall Raleigh, NC	Rachel Kendall Team	353.00
157. Lars Group Charlotte, NC	Keller Williams Ballantyne Area	353.00
157. Smith Marketing Greensboro, NC	Allen Tate Company	353.00
160. Blake Sloan Team Myrtle Beach, SC	Sloan Realty Group	351.00
161. Corner Connect Tucson, AZ	Realty Executives Tucson Elite	350.00
162. Shane Wooten LLC West Monroe, LA	Keller Williams Realty	344.50
163. The Keri Shull Team Arlington, VA	Optime Realty	342.00
164. Josh Vernon Group Birmingham, AL	Brik Realty	341.00
164. Delgado Home Team Tampa, FL	Keller Williams Realty	341.00
166. Jennifer Young Team Chantilly, VA	Keller Williams Realty	338.55
167. The Rucco Group Boynton Beach, FL	RE/MAX Direct	338.00
168. Turner-Victory Team Murfreesboro, TN	PARKS	337.50
169. Pomerleau Team Maple Grove, MN	J.P. Willman Realty	337.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

	NAME	COMPANY	SIDES
170.	Team Birtola Garmyn Bend, OR	Birtola Garmyn High Desert Realty	336.00
171.	The Anderson Group Idaho Falls, ID	Keller Williams Realty	334.60
172.	WestOne Properties LLC Portland, OR	Keller Williams Realty	334.00
173.	Charlotte Mabry Team Chattanooga, TN	Keller Williams Realty	332.95
174.	Team Monzo St. Clair Shores, MI	Keller Williams Realty	332.00
174.	William Bustos Group Salt Lake City, UT	Keller Williams Realty	332.00
176.	The Property Partners Tucson, AZ	Realty Executives Tucson Elite	329.00
177.	Lance Kenmore Kennewick, WA	Kenmore Team, LLC	328.00
178.	The Graham Seeby Group Atlanta, GA	Keller Williams Realty Intown Atlanta	327.00
179.	The Buehler Group Flower Mound, TX	Keller Williams Realty	326.00
179.	Salafia Sold Team Rochester, NY	RE/MAX Plus	326.00
181.	Kevin Clancy Albany, NY	Clancy Real Estate, Inc.	325.00
181.	The Huff Group Overland Park, KS	Keller Williams Realty	325.00
183.	The Ginther Group Winston Salem, NC	Keller Williams Realty	323.50
184.	Gregory Home Team Sweet Home, OR	Keller Williams Realty	323.00
184.	Advantage Home Team Casa Grande, AZ	Keller Williams Realty	323.00

NAME	COMPANY	SIDES
186. Halton Pardee + Partners, Inc. Venice, CA	Halton Pardee + Partners, Inc.	322.00
187. The Dan Holt Team Springfield, MO	Keller Williams Realty	321.00
188. The Wagner Team Fair Oaks Ranch, TX	Keller Williams Realty	320.50
189. The Gellman Team St. Louis, MO	Coldwell Banker Premier Group	320.29
190. Holly Creek Rochester, NY	Nothnagle Realtors	320.00
190. The Killebrew Team Springfield, IL	The Real Estate Group	320.00
192. Frank Montro Homes Orland Park, IL	Keller Williams Realty	319.00
193. Brenda Wade Team Valrico, FL	Signature Realty Associates	318.00
193. The Johnson Team Colorado Springs, CO	RE/MAX Real Estate Group	318.00
195. Josh DeShong Real Estate Dallas, TX	Keller Williams Realty	317.56
196. Matt O'Neill Real Estate Mt. Pleasant, SC	Matt O'Neill Real Estate	317.00
196. Adam Jordan Layton, UT	Jordan Real Estate	317.00
196. Gaddis Partners Johns Creek, GA	RE/MAX Center	317.00
199. Carol Royse Lifestyle Team Tempe, AZ	Keller Williams Realty	316.00
200. The Leslie Pyle Team Crawfordsville, IN	RE/MAX Real Estate Associates	315.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

NAME	COMPANY	SIDES
201. Omaha Real Estate Group	Berkshire Hathaway HomeServices Ambassador Real Estate	
Omaha, NE		314.00
201. The Indy Property Source	Keller Williams Realty	
Indianapolis, IN		314.00
203. The Metro Pros	Berkshire Hathaway HomeServices Ambassador Real Estate	
Omaha, NE		313.33
204. Christie Cannon Group	Keller Williams Realty	
Frisco, TX		313.00
205. The Queen Team	Keller Williams Realty	
Lake Havasu City, AZ		312.98
206. Homes By Marco Team	RE/MAX Suburban	
Libertyville, IL		312.70
207. Kristan Cole Real Estate Network	Keller Williams Realty	
Wasilla, AK		311.73
208. The Levi Rodgers Team	RE/MAX Military City	
San Antonio, TX		310.00
208. Tim Hall Team	RE/MAX Central Properties	
Springboro, OH		310.00
210. Dave Abdallah Team	CENTURY 21 Curran & Christie	
Dearborn, MI		309.95
211. The Zac Team	RE/MAX Metro Atlanta Cityside	
Atlanta, GA		308.00
212. Barb Huntley & Associates	Keller Williams Realty	
Anchorage, AK		307.00
212. The David Banks Team	RE/MAX By The Bay	
Portland, ME		307.00
214. Tom & Cindy and Associates LLC	Long & Foster Real Estate, Inc.	
Alexandria, VA		306.73
215. Sandi Pressley Team	Coldwell Banker Legacy	
Albuquerque, NM		306.45



NAME	COMPANY	SIDES
216. Rob Kittle Fort Collins, CO	Kittle Real Estate	306.00
217. 54 Realty Tampa, FL	Keller Williams Realty	305.80
218. Homehelper Consultants Scottsdale, AZ	Keller Williams Realty	305.38
219. Stanfield Real Estate Team Huntington Beach, CA	HÔM Sotheby's International Realty	305.00
220. Andy Bovender Team Charlotte, NC	Allen Tate Company	304.00
221. Ryan Smith Home Selling Team Belton, TX	Keller Williams Realty	303.00
221. The Gary Beaudoin Team Sheboygan Falls, WI	RE/MAX Universal Realty	303.00
223. The Raffin Team St. Clair Shores, MI	RE/MAX First	302.00
223. Yost Realty Group Casa Grande, AZ	RE/MAX Casa Grande	302.00
225. David Brenton Indianapolis, IN	David Brenton's Team	301.00
226. Real Estate by Design Group Denton, TX	Keller Williams Realty	300.00
227. The Bud George Team Murfreesboro, TN	PARKS	299.00
227. Nancy Leslie Palm Harbor, FL	RE/MAX Realtec Group	299.00
229. Advantage Group Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	298.50
230. The Stern Team Salt Lake City, UT	Keller Williams Realty	297.48
231. Matt Laricy Chicago, IL	Americorp Ltd-Matt Laricy Group	297.00

Top 250 Real Estate Teams by
TRANSACTIONS SIDES

NAME	COMPANY	SIDES
231. The Chris Fischer Team Homer Glen, IL	Crosstown Realtors, Inc.	297.00
231. The Anderson Team Southaven, MS	Keller Williams Realty	297.00
234. Team NuVision Rosemead, CA	RE/MAX Titanium	296.00
234. The Mohr Group Brentwood, TN	RE/MAX Elite	296.00
236. The Caleb Hayes Real Estate Group, LLC Green Bay, WI	Keller Williams Realty	295.70
237. The Carin Nguyen Real Estate Network Litchfield Park, AZ	Keller Williams Realty	295.00
238. Andy Taylor Homes University Place, WA	Keller Williams Realty	292.27
239. Sharon Evans Team Raleigh, NC	RE/MAX One Realty	291.00
239. The Amy Wengerd Group Canton, OH	RE/MAX Crossroads Properties	291.00
239. Vega Valle Team Dover, NJ	Realty Executives Exceptional Realtors®	291.00
242. Pepine Team Gainesville, FL	Pepine Realty	290.00
242. Treasure Davis Colorado Springs, CO	RE/MAX Properties, Inc.	290.00
244. David Hoffman Group Huntersville, NC	Keller Williams Realty	289.35
245. Amy Stockberger Team Sioux Falls, SD	Hegg, REALTORS Inc.	289.00
246. Ann Hoke & Associates Murfreesboro, TN	Keller Williams Realty	288.80



NAME	COMPANY	SIDES
247. Elite Real Estate Group Amarillo, TX	Keller Williams Realty	288.55
248. The Hupman Real Estate Group Richmond Hill, GA	Keller Williams Realty	288.05
249. The Tonnesen Team Henderson, NV	Berkshire Hathaway HomeServices Nevada Properties	287.00
249. John Schuster Group Eden Prairie, MN	Coldwell Banker Burnet/NRT	287.00
249. The Justin Hoffmann Team Milwaukee, WI	RE/MAX Realty 100	287.00
252. Catalyst Real Estate Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	286.00
252. Mark Hagan Real Estate Professionals Traverse City, MI	Coldwell Banker Schmidt, Realtors	286.00



A note from America's #1 Team Leader.

Yesterday I learned we had been named the #1 Real Estate Team in the Nation by REAL Trends. Ever since I've been trying to find the right words to express how I feel, and I could only think of three:

Thank you, Maryland.



direct: 410.469.6618
office: 410.531.0321
NorthropTeam.com



CREIG NORTHROP TEAM
OF LONG & FOSTER REAL ESTATE



THE THOUSAND

AS ADVERTISED IN THE WALL STREET JOURNAL.

	NAME	COMPANY	VOLUME
1.	The Creig Northrop Team Clarksville, MD	Long & Foster Real Estate, Inc.	\$765,479,027.00
2.	The DeLeon Team Palo Alto, CA	DeLeon Realty, Inc.	\$729,614,147.00
3.	The Eklund Gomes Team New York, NY	Douglas Elliman Real Estate	\$721,331,559.94
4.	Halton Pardee + Partners, Inc. Venice, CA	Halton Pardee + Partners, Inc.	\$632,957,099.00
5.	Ryan Serhant New York, NY	Nest Seekers International	\$614,115,000.00
6.	Lucido Agency Ellicott City, MD	Keller Williams Realty	\$613,606,099.58
7.	Zachary and Cody Vichinsky Water Mill, NY	Bespoke Real Estate	\$588,575,000.00
8.	The Leonard Steinberg Team New York, NY	Compass	\$514,561,938.30
9.	Stanfield Real Estate Team Huntington Beach, CA	HÔM Sotheby's International Realty	\$485,474,350.00
10.	Rhonda Duffy Alpharetta, GA	Duffy Realty of Atlanta	\$469,397,025.00
11.	The Holly Parker Team New York, NY	Douglas Elliman Real Estate	\$451,027,800.50
12.	The De Niro Team New York, NY	Douglas Elliman Real Estate	\$448,401,030.42
13.	Mark Spain Real Estate Alpharetta, GA	Mark Spain Real Estate	\$442,739,992.21
14.	Mary and Brent Gullixson Menlo Park, CA	Alain Pinel Realtors	\$410,132,073.62
15.	The Ronnie & Cathy Matthews Team Spring, TX	RE/MAX Legends	\$408,284,080.00



Top 250 Real Estate Teams by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
16.	Ryan O'Neill & The Minnesota Real Estate Team	RE/MAX Advantage Plus	
	Lakeville, MN		\$385,643,182.00
17.	Tim Smith Group	Coldwell Banker Residential Brokerage/NRT	
	Newport Beach, CA		\$367,145,435.00
18.	The Jamie Beard Team	The Litchfield Company	
	Pawley's Island, SC		\$348,988,000.00
19.	The Jim Allen Group	Coldwell Banker Howard Perry and Walston Realty, Inc.	
	Raleigh, NC		\$344,831,950.00
20.	The Altman Brothers Team	Douglas Elliman Real Estate	
	Beverly Hills, CA		\$340,102,387.00
21.	Sabrina Saltiel Team	Douglas Elliman Real Estate	
	New York, NY		\$338,651,353.00
22.	The Koehler Bortnick Team	ReeceNichols Real Estate	
	Leawood, KS		\$335,521,361.00
23.	Sally Forster Jones Group	John Aaroe Group	
	Beverly Hills, CA		\$331,000,000.00
24.	The Darren Sukenik Team	Douglas Elliman Real Estate	
	New York, NY		\$330,501,529.50
25.	Alchemy Real Estate Group	Keller Williams Realty	
	Bellevue, WA		\$318,618,042.75
26.	The Carrie Chiang/Janet Wang Team	The Corcoran Group/NRT	
	New York, NY		\$314,970,050.00
27.	The Troyer Group	Intero Real Estate Services	
	Los Altos, CA		\$311,727,034.00
28.	The Loken Group, Inc.	Keller Williams Realty	
	Houston, TX		\$300,004,846.50
29.	TeambuilderKW	Keller Williams Realty	
	Kirkland, WA		\$298,260,227.21



NAME	COMPANY	VOLUME
30. Ben Kinney/Home 4 Investment Team Bellingham, WA	Keller Williams Realty	\$292,072,385.11
31. The Mike McCann Team Philadelphia, PA	Berkshire Hathaway HomeServices Fox & Roach, Realtors	\$290,426,823.00
32. Robby Browne New York, NY	The Corcoran Group/NRT	\$266,112,018.00
33. The Rob Ellerman Team Lee's Summit, MO	ReeceNichols Real Estate	\$259,891,247.00
34. Jay Day Frederick, MD	Real Estate Teams LLC	\$257,633,489.00
35. The Lowe Group Chicago, IL	Berkshire Hathaway HomeServices KoenigRubloff Realty Group	\$255,617,879.00
36. The Jills Miami Beach, FL	Coldwell Banker Residential Real Estate/NRT	\$250,268,126.00
37. TeedHaze San Francisco, CA	Compass	\$248,578,513.00
38. McKown Weinsein Associates Newport Beach, CA	Surterre Properties, Inc.	\$245,324,282.50
39. The Rider Elite Team Scottsdale, AZ	Keller Williams Realty	\$244,699,257.68
40. Shapiro and Sher Las Vegas, NV	Berkshire Hathaway HomeServices Nevada Properties	\$244,382,801.00
41. Malin Giddings/SFProperties San Francisco, CA	Compass	\$241,643,177.00
42. Tamra Wade and Partners Duluth, GA	RE/MAX Center	\$236,440,581.01
43. Aaron Rian Portland, OR	The Rian Group Real Estate	\$232,784,335.00

Top 250 Real Estate Teams by
TRANSACTION VOLUME

NAME	COMPANY	VOLUME
44. Debbie Dogrul Associates Fairfax, VA	Long & Foster Real Estate, Inc.	\$232,736,025.00
45. Joe Rothchild Realty Katy, TX	Keller Williams Realty	\$231,938,363.78
46. Petrie Team East Hampton, NY	Compass	\$229,190,000.00
47. The Carroll Group Miami Beach, FL	Douglas Elliman Real Estate	\$229,066,313.12
48. Janice Chang Team New York, NY	Douglas Elliman Real Estate	\$227,551,672.05
49. The Signature Group Naples, FL	Premier Sotheby's International Realty	\$226,710,745.99
50. Gary Ashton/The Ashton Real Estate Group Nashville, TN	RE/MAX Advantage	\$226,047,786.00
51. Marty Rodriguez Team Glendora, CA	CENTURY 21 Marty Rodriguez	\$225,232,439.58
52. The Doron Zwickel Team New York, NY	CORE	\$224,376,500.00
53. The Rhodes Team Flower Mound, TX	Berkshire Hathaway HomeServices PenFed Realty Texas	\$224,099,195.16
54. F. Ron Smith and David Berg Team Beverly Hills, CA	Partners Trust	\$223,869,173.00
55. Don Wenner Bethlehem, PA	DLP Realty	\$221,573,364.00
56. The Lesser Kantha Team New York, NY	Leslie J. Garfield Real Estate & Co.	\$220,331,500.00
57. Five Doors Network Eldersburg, MD	Keller Williams Realty	\$220,238,291.99



NAME	COMPANY	VOLUME
58. Pence Hathorn Silver Santa Monica, CA	Partners Trust	\$219,402,116.40
59. The Samer Kuraishi Group of A-K Real Estate, Inc. Washington, DC	A-K Real Estate, Inc.	\$217,887,722.00
60. Andrew Duncan Tampa, FL	The Duncan Duo at RE/MAX Dynamic	\$217,845,822.00
61. The Frazzano Team Danville, CA	J. Rockcliff Realtors	\$212,839,000.00
62. Art Herling Team In Blue Bell Blue Bell, PA	Long & Foster Real Estate, Inc.	\$211,729,304.00
63. The Keri Shull Team Arlington, VA	Optime Realty	\$210,249,464.00
64. The Deanna Kory Team New York, NY	The Corcoran Group/NRT	\$210,208,400.00
65. Heather Harrison, Angela Retelny, Jennifer Goldfarb & Zachary Harrison Scarsdale, NY	Platinum Drive Realty	\$200,088,978.00
66. The Mike Seder Group The Woodlands, TX	RE/MAX The Woodlands & Spring II	\$199,470,192.00
67. Jeff Glover & Associates Plymouth, MI	Keller Williams Realty	\$198,908,618.00
68. Hughes Real Estate Group Eagle, ID	Hughes Real Estate Group of Silvercreek Realty	\$193,579,875.85
69. Ed Kaminsky Manhattan Beach, CA	Strand Hill Properties/Christie's International Real Estate	\$193,229,165.00
70. The Meier Team New York, NY	The Corcoran Group/NRT	\$193,124,071.00
71. Kyle Whissel San Diego, CA	Whissel Realty	\$192,568,318.00

Top 250 Real Estate Teams by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
72.	Kirk Rundhaug New York, NY	Douglas Elliman Real Estate	\$192,425,070.00
73.	Stephanie Younger Group Los Angeles, CA	Compass	\$192,417,518.00
74.	The Alexander Team New York, NY	Douglas Elliman Real Estate	\$192,134,076.91
75.	Marc & Rory Shevin Calabasas, CA	Berkshire Hathaway HomeServices California Properties	\$191,222,840.00
76.	The Franklin Team Katy, TX	RE/MAX Grand	\$190,187,630.00
77.	Kevin Blain Team Tulare, CA	Keller Williams Realty	\$187,515,409.59
78.	David Gunderman and Andrew Raskopf Oakland, CA	Alain Pinel Realtors	\$186,675,139.00
79.	Team Forss Realty Group Temecula, CA	Team Forss - Allison James Estates and Homes	\$186,507,948.00
80.	Emily Sachs Wong Chicago, IL	@properties	\$182,486,207.00
81.	KASE Real Estate Newport Beach, CA	Keller Williams Realty	\$182,311,776.00
82.	Jeff Cook North Charleston, SC	Jeff Cook Real Estate	\$182,225,777.01
83.	Team Marti Hampton Raleigh, NC	RE/MAX One Realty	\$182,042,172.00
84.	Al Filippone Associates Southport, CT	William Raveis Real Estate, Mortgage & Insurance	\$181,803,352.25
85.	Hergenrother Realty Group Colchester, VT	Keller Williams Realty	\$178,652,972.30
86.	Catherine & Jason Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$178,613,134.00



NAME	COMPANY	VOLUME
87. Ann Cutbill Lenane Team New York, NY	Douglas Elliman Real Estate	\$177,190,000.00
88. The Anderson-Ehrmann Team New York, NY	Douglas Elliman Real Estate	\$175,663,312.53
89. The EZ Sales Team Bay Village, OH	Keller Williams Realty	\$174,299,956.14
90. Harriet Cameron & Andrew Spitz Sherman Oaks/Encino, CA	Berkshire Hathaway HomeServices California Properties	\$170,530,300.00
91. The Lee Ann Wilkinson Group Lewes, DE	Berkshire Hathaway HomeServices Gallo Realty	\$170,000,000.00
92. The Harwood Group Rancho Santa Fe, CA	Coldwell Banker Residential Brokerage/NRT	\$169,550,721.00
93. Global Living Philadelphia, PA	Keller Williams Realty	\$168,786,372.00
94. Sandy Raines New Albany, OH	The Raines Group HER Realtors	\$168,523,528.00
95. Noel Team Santa Monica, CA	Keller Williams Realty	\$168,440,372.00
96. The Flory Team Cypress, TX	RE/MAX Professional Group	\$168,091,297.53
97. Louise Phillips Forbes Team New York, NY	Halstead Property	\$167,060,114.00
98. Cain White Group Newport Beach, CA	HÔM Sotheby's International Realty	\$166,954,500.00
99. Greg Noonan & Associates La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$166,218,068.00
100. The Field Team New York, NY	Sotheby's International Realty/NRT	\$165,572,000.00

Top 250 Real Estate Teams by
TRANSACTION VOLUME

NAME	COMPANY	VOLUME
101. Ames Group Chicago Chicago, IL	Coldwell Banker Residential Brokerage/NRT	\$165,301,698.00
102. CMFH Park City, UT	Berkshire Hathaway HomeServices Utah Properties	\$163,362,448.00
103. The Jane Lee Team Lake Bluff, IL	RE/MAX Top Performers	\$162,344,746.00
104. The Senkler Team Concord, MA	Coldwell Banker Residential Brokerage/NRT	\$160,923,116.00
105. The Mandy and David Team Washington, DC	Compass	\$160,032,360.00
106. Pakulla Professionals Ellicott City, MD	RE/MAX Advantage Realty	\$159,813,691.08
107. The Canning Team Carmel, CA	Sotheby's International Realty/NRT	\$159,575,213.00
108. Select Homes - Team Real Estate Wichita, KS	Select Homes - Team Real Estate	\$159,296,778.00
109. Team Kris Lindahl Blaine, MN	RE/MAX Results	\$158,881,349.46
110. The Schrader Group San Antonio, TX	RE/MAX Associates	\$156,783,739.73
111. Robin Gordon Haverford, PA	Berkshire Hathaway HomeServices Fox & Roach, Realtors	\$156,619,168.00
112. Vickey Barron Team New York, NY	Douglas Elliman Real Estate	\$156,512,764.09
113. The Rubin Team New York, NY	Douglas Elliman Real Estate	\$155,868,593.00
114. Walt Danley Group Paradise Valley, AZ	Walt Danley Realty	\$155,679,244.00



NAME	COMPANY	VOLUME
115. The Abby Nelson Team Winter Park, FL	RE/MAX 200 Realty	\$155,251,167.00
116. Gregg Neuman San Diego, CA	Berkshire Hathaway HomeServices California Properties	\$154,673,360.00
117. The Ron Howard Team Baltimore, MD	RE/MAX Preferred	\$154,469,305.00
118. Enzo Morabito Team Bridgehampton, NY	Douglas Elliman Real Estate	\$152,955,986.50
119. Carswell & Partners Beverly Hills, CA	Teles Properties	\$152,919,006.22
120. The David Banks Team Portland, ME	RE/MAX By The Bay	\$152,865,677.00
121. Beer Home Team San Diego, CA	Keller Williams Realty	\$151,389,978.00
122. Juliana Lee Palo Alto, CA	Juliana Lee Real Estate Team	\$150,989,136.00
123. Kris Weaver Real Estate Team Virginia Beach, VA	Atlantic Sotheby's International Realty	\$150,926,880.00
124. The Joyce Rey Team Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$150,122,238.00
125. Boyenga Team San Jose, CA	Keller Williams Realty	\$149,749,643.00
126. The Jacky Teplitzky Team New York, NY	Douglas Elliman Real Estate	\$149,507,197.00
127. The Emily Beare Team New York, NY	CORE	\$148,816,500.00
128. Mary Tan Realty Team Cupertino, CA	Coldwell Banker Residential Brokerage/NRT	\$148,682,998.00
129. Gail Roberts & Team Cambridge, MA	Coldwell Banker Residential Brokerage/NRT	\$147,992,000.00



Top 250 Real Estate Teams by
TRANSACTION VOLUME

NAME	COMPANY	VOLUME
130. Joan Swift New York, NY	Douglas Elliman Real Estate	\$147,433,000.00
131. Nurit Alex Team North Bethesda, MD	RE/MAX Elite Services	\$147,346,436.00
132. Sue Adler Team Short Hills, NJ	Keller Williams Realty	\$146,798,417.00
133. Mottola Group Greenville, DE	Long & Foster Real Estate, Inc.	\$145,388,485.00
134. Unity Home Group Anchorage, AK	Keller Williams Realty	\$144,614,545.47
135. The Richard Steinberg Team New York, NY	Douglas Elliman Real Estate	\$144,063,353.00
136. New Era Group Denver, CO	Your Castle Real Estate	\$142,948,238.00
137. Chernov Team Studio City, CA	Keller Williams Realty	\$142,875,387.50
138. Tom & Cindy and Associates LLC Alexandria, VA	Long & Foster Real Estate, Inc.	\$142,530,377.00
139. Jennifer Young Team Chantilly, VA	Keller Williams Realty	\$142,289,289.00
140. Omega Group Los Angeles, CA	Keller Williams Realty	\$142,249,570.00
141. The Katzen Team New York, NY	Douglas Elliman Real Estate	\$141,933,276.00
142. Team NuVision Rosemead, CA	RE/MAX Titanium	\$141,834,438.00
143. Marguleas Team Pacific Palisades, CA	Amalfi Estates	\$140,454,000.00
144. Frank Celeste Charlestown, MA	Gibson Sotheby's International Realty	\$140,367,825.00



NAME	COMPANY	VOLUME
145. The MG Group	Berkshire Hathaway HomeServices KoenigRubloff Realty Group	
Chicago, IL		\$140,147,795.00
146. The Mike Brown Group	Silvercreek Realty Group	
Meridian, ID		\$139,952,022.00
147. Robert Dekanski	RE/MAX 1st Advantage	
Clark, NJ		\$139,734,991.00
148. Edna Mashaal	Edna Mashaal Realty	
Great Neck, NY		\$139,569,800.00
149. The Madden Team	Madden Real Estate	
Fairbanks, AK		\$137,503,690.00
150. Tom Daves Group	Keller Williams Realty	
Roseville, CA		\$136,948,483.00
151. The Wemert Group	Keller Williams Realty	
Orlando, FL		\$136,768,283.76
152. The Joffe Group - Robert Joffe	Launch Real Estate	
Scottsdale, AZ		\$135,331,146.00
153. The O'Gorman Group	Ebby Halliday Real Estate, Inc.	
Dallas, TX		\$135,295,477.00
154. Helgeson/Platzke Real Estate Group	Coldwell Banker Burnet/NRT	
Eden Prairie, MN		\$134,867,452.00
155. Harkov Lewis Team	Halstead Property	
New York, NY		\$134,817,750.00
156. Heller Coley Reed Team	Long & Foster Real Estate, Inc.	
Bethesda, MD		\$134,625,562.00
157. Amanda Howard Real Estate	Amanda Howard Real Estate	
Huntsville, AL		\$132,252,939.00
158. The Heyl Group	Keller Williams Realty	
Austin, TX		\$131,918,347.80
159. The Leslie Kopp Group	Long & Foster Real Estate, Inc.	
Bethany Beach, DE		\$131,589,999.00

Top 250 Real Estate Teams by
TRANSACTION VOLUME

NAME	COMPANY	VOLUME
160. The Lily Campbell Team Irvine, CA	First Team Real Estate	\$130,699,688.00
161. MG Residential Washington, DC	Keller Williams Realty	\$130,140,603.00
162. TSE Group Saratoga, CA	Intero Real Estate Services	\$129,921,147.00
163. Irene Dazzan-Palmer & Sandro Dazzan Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$129,104,500.00
164. Maxine & Marti Gellens La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$128,923,564.00
165. The Laurie Finkelstein Reader Real Estate Team Plantation, FL	Keller Williams Realty	\$128,692,418.30
166. Matt O'Neill Real Estate Mt. Pleasant, SC	Matt O'Neill Real Estate	\$128,314,162.00
167. The Zeder Team Coral Gables, FL	EWM Realty International	\$128,079,998.00
168. Susana Corrigan, Patty Cohen & Michelle Dykstra La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$127,404,500.00
169. Bruce & Tanya and Associates Springfield, VA	RE/MAX Executives	\$127,262,979.00
170. Anderson Real Estate Group Long Beach, CA	Keller Williams Realty	\$127,076,391.25
171. The Erik Hatch Team Fargo, ND	Hatch Realty	\$126,876,807.00
172. Tom LeMieux & Jennifer Liske Menlo Park, CA	Pacific Union International	\$126,481,750.00
173. Jessica Hargis Group Rockwall, TX	Keller Williams Realty	\$125,942,518.66



NAME	COMPANY	VOLUME
174. William Earls Naples, FL	John R. Wood Properties	\$125,612,500.00
175. The Pareja Team Falls Church, VA	Keller Williams Realty	\$125,411,825.00
176. Matt Laricy Chicago, IL	Americorp Ltd-Matt Laricy Group	\$125,217,313.00
177. Courtney + Kurt Real Estate Los Angeles, CA	Compass	\$125,114,771.00
178. The Watson-Marshall Group Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$124,774,916.00
179. WestOne Properties LLC Portland, OR	Keller Williams Realty	\$124,697,841.00
180. Naples Signature Collection Naples, FL	Premier Sotheby's International Realty	\$124,461,445.00
181. Elite Team San Francisco, CA	CENTURY 21 Real Estate Alliance	\$123,962,388.00
182. Jesse Weinberg and Associates Marina del Rey, CA	Keller Williams Realty	\$122,670,508.00
183. Home Sold Group Mesa, AZ	Keller Williams Realty	\$121,810,700.01
184. The Premier Team Charlotte, NC	RE/MAX Executive	\$121,466,395.25
185. Peters - O'Brien Team Brooklyn, NY	Douglas Elliman Real Estate	\$121,144,877.76
186. Jonville Team Encinitas, CA	Keller Williams Realty	\$120,969,350.00
187. Phil Skowron Chicago, IL	@properties	\$120,677,166.00
188. Trent & Co. Team Chevy Chase, MD	Compass	\$120,468,890.00
189. Tara DeSelms Franklin, TN	DeSelms Real Estate	\$120,183,738.00

Top 250 Real Estate Teams by
TRANSACTION VOLUME

	NAME	COMPANY	VOLUME
190.	Rosen Berry Dallas, TX	The Collective Residential	\$120,117,841.00
191.	Mitchell-Lynch Carmel, CA	Carmel Realty Company	\$119,194,750.00
192.	Khrista Jarvis Team Danville, CA	J. Rockcliff Realtors	\$118,967,306.00
193.	The Banner Team Bethesda, MD	Long & Foster Real Estate, Inc.	\$118,754,242.00
194.	The Shemesh Team New York, NY	The Corcoran Group/NRT	\$118,598,395.00
195.	Arlene Gonnella Short Hills, NJ	Weichert, Realtors	\$117,880,300.00
196.	Mercedes/Berk Team New York, NY	Engel & Völkers New York City	\$117,516,250.00
197.	The Stanton Hoch Team New York, NY	Douglas Elliman Real Estate	\$117,141,798.00
198.	John Reeves San Diego, CA	Reef Point Real Estate	\$116,188,386.00
199.	Limbird Team Rogers, AR	Limbird Real Estate Group	\$116,158,389.00
200.	Pyron Team Colleyville, TX	Keller Williams Realty	\$115,846,115.55
201.	The Jill Biggs Group Hoboken, NJ	Coldwell Banker Residential Brokerage/NRT	\$115,782,250.00
202.	The Kerby Skurat Team Plymouth, MN	RE/MAX Results	\$115,552,143.00
203.	Mizner Simon Team Weston, MA	Benoit Mizner Simon & Co.	\$115,514,950.00
204.	D'Angelo/Liguori Boca Raton, FL	Premier Estate Properties	\$115,501,000.00
205.	Katherine Gauthier Team New York, NY	Douglas Elliman Real Estate	\$115,500,200.00



NAME	COMPANY	VOLUME
206. Helen and Brad Miller Woodside, CA	Alain Pinel Realtors	\$115,460,000.00
207. The Neal Weichel Team Santa Clarita, CA	RE/MAX of Santa Clarita	\$115,276,332.00
208. Vanderblue Team Fairfield, CT	The Vanderblue Team	\$115,022,950.00
209. Desrochers Realty Group Edina, MN	Coldwell Banker Burnet/NRT	\$114,561,734.00
210. The Tavivian Team New York, NY	Douglas Elliman Real Estate	\$114,518,787.00
211. The Cornell Marshall Team Brooklyn, NY	The Corcoran Group/NRT	\$114,280,900.00
212. Droubi Team San Francisco, CA	Compass	\$113,927,000.00
213. Lee Tessier Team Bel Air, MD	Keller Williams Realty	\$113,841,702.00
214. The Stephen Cooley Real Estate Group Rock Hill, SC	Keller Williams Realty	\$113,627,726.00
215. Group 4610 Tempe, AZ	Keller Williams Realty	\$113,179,829.25
216. Victoria Carter Short Hills, NJ	Weichert, Realtors	\$112,694,764.00
217. The Marquis Group Ashburn, VA	CENTURY 21 Redwood Realty	\$112,599,999.00
218. The Perna Team Novi, MI	Keller Williams Realty	\$112,398,290.00
219. Tim Elmes Group Fort Lauderdale, FL	Coldwell Banker Residential Real Estate/NRT	\$111,681,327.00
220. Christie Cannon Group Frisco, TX	Keller Williams Realty	\$111,484,678.00
221. Xperience Real Estate Portland, OR	Keller Williams Realty	\$111,461,877.50

NAME	COMPANY	VOLUME
222. Larry Young and Associates Beverly Hills, CA	Berkshire Hathaway HomeServices California Properties	\$110,968,803.00
223. Team Birtola Garmyn Bend, OR	Birtola Garmyn High Desert Realty	\$110,736,248.00
224. Lisa Burridge & Associates Real Estate Casper, WY	Lisa Burridge & Associates Real Estate	\$110,614,227.00
225. Hustis/Jovanovic Team New York, NY	Compass	\$110,134,906.00
226. River City Team Blythe, CA	CENTURY 21 Osborne Realty	\$110,093,873.00
227. John Murray Rockford, IL	Key Realty	\$109,934,750.00
228. The Malibu Life Team Malibu, CA	Partners Trust	\$109,857,537.00
229. Elite Nebraska Omaha, NE	Berkshire Hathaway HomeServices Ambassador Real Estate	\$109,523,907.00
230. The Bill Lister Team Los Gatos, CA	Coldwell Banker Residential Brokerage/NRT	\$109,395,820.00
231. Eric & Peggy Chodorow La Jolla, CA	Berkshire Hathaway HomeServices California Properties	\$109,315,839.00
232. The O'Dell Group Tustin, CA	Seven Gables Real Estate	\$109,154,900.00
233. Kurt Wannebo Team San Diego, CA	San Diego Real Estate & Investments	\$109,063,908.00
234. Andy Bovender Team Charlotte, NC	Allen Tate Company	\$109,000,127.50
235. The Mark Z Team Novi, MI	Keller Williams Realty	\$108,857,833.00
236. Bernardi Group Boulder, CO	Coldwell Banker Residential Brokerage/NRT	\$108,625,734.00



NAME	COMPANY	VOLUME
237. Omaha's Elite Real Estate Group	Berkshire Hathaway HomeServices Ambassador Real Estate	
Omaha, NE		\$108,273,639.00
238. Indy Home Pros Team	RE/MAX Advanced Realty	
Indianapolis, IN		\$108,268,252.06
239. Mile Hi Modern	LIV Sotheby's International Realty	
Denver, CO		\$107,918,976.82
240. Barbara Bross Alexander Chingas Doug Bross Team	The Riverside Realty Group	
Westport, CT		\$107,846,547.00
241. Jason Bradshaw	First Team Real Estate	
Irvine, CA		\$107,829,475.00
242. Gorman Group	Coldwell Banker Residential Brokerage/NRT	
Saratoga, CA		\$107,619,665.00
243. Sroka Worldwide Team	Douglas Elliman Real Estate	
New York, NY		\$107,555,480.22
244. Hans Brings	Coldwell Banker Residential Brokerage/NRT	
Waltham, MA		\$107,490,149.00
245. The Johnson-Nommaz Team	The Corcoran Group/NRT	
New York, NY		\$107,438,022.00
246. Brenda Wade Team	Signature Realty Associates	
Valrico, FL		\$107,193,208.00
247. The Icon Team	Keller Williams Realty	
The Woodlands, TX		\$106,864,985.00
248. The Merrick Team	Keller Williams Realty	
East Peoria, IL		\$106,628,376.00
249. The Chad Schwendeman Real Estate Group	EXIT Lakes Realty Premier	
Baxter, MN		\$106,365,700.00
250. Sibbach Team - Top Real Estate Agents	Realty ONE Group	
Scottsdale, AZ		\$106,270,172.00



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NAME	COMPANY	AVG. SALE PRICE
1. Samira Gores, Tiffany Martin & Christine Martin	The Agency	
Beverly Hills, CA		\$34,310,000.00
2. Petrie Team	Compass	
East Hampton, NY		\$22,919,000.00
3. Zachary and Cody Vichinsky	Bespoke Real Estate	
Water Mill, NY		\$21,020,535.00
4. Mary and Brent Gullixson	Alain Pinel Realtors	
Menlo Park, CA		\$12,828,654.16
5. Katherine Gauthier Team	Douglas Elliman Real Estate	
New York, NY		\$12,554,369.57
6. Madeline Hult Elghanayan	Douglas Elliman Real Estate	
New York, NY		\$12,280,817.13
7. The Richard Steinberg Team	Douglas Elliman Real Estate	
New York, NY		\$11,580,655.39
8. Helen and Brad Miller	Alain Pinel Realtors	
Woodside, CA		\$10,496,363.64
9. Devlin/Summers Team	Sotheby's International Realty/NRT	
New York, NY		\$10,165,833.33
10. The Carrie Chiang/Janet Wang Team	The Corcoran Group/NRT	
New York, NY		\$10,160,324.19
11. The Lesser Kantha Team	Leslie J. Garfield Real Estate & Co.	
New York, NY		\$9,180,479.17
12. Sabrina Saltiel Team	Douglas Elliman Real Estate	
New York, NY		\$9,167,605.66
13. Mercedes/Berk Team	Engel & Völkers New York City	
New York, NY		\$8,394,017.86
14. The Eva Penson Team	Douglas Elliman Real Estate	
New York, NY		\$7,363,932.98
15. John Windes & Bill Wines	Saunders & Associates	
Southampton, NY		\$7,210,000.00

Top 50 Real Estate Teams by
AVERAGE SALES PRICE

	NAME	COMPANY	AVG. SALE PRICE
16.	Keith Copley Team New York, NY	Compass	\$7,196,125.00
17.	Dennis Mangone New York, NY	Douglas Elliman Real Estate	\$6,727,695.89
18.	The Leonard Steinberg Team New York, NY	Compass	\$6,682,622.58
19.	Irene Dazzan-Palmer & Sandro Dazzan Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$6,297,780.49
20.	Tom and Annette Bruce Pebble Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$6,013,000.00
21.	McKown Weinsein Associates Newport Beach, CA	Surterre Properties, Inc.	\$5,983,519.09
22.	D'Angelo/Liguori Boca Raton, FL	Premier Estate Properties	\$5,775,050.00
23.	Robby Browne New York, NY	The Corcoran Group/NRT	\$5,567,197.03
24.	The Emily Beare Team New York, NY	CORE	\$5,411,509.09
25.	Aeen Avini and Sean Hughes New York, NY	TOWN Residential	\$5,388,900.00
26.	The Darren Sukenik Team New York, NY	Douglas Elliman Real Estate	\$5,370,515.59
27.	The Canning Team Carmel, CA	Sotheby's International Realty/NRT	\$5,317,401.30
28.	Janice Chang Team New York, NY	Douglas Elliman Real Estate	\$5,256,448.88
29.	Barbara Koutnik Montecito, CA	Coldwell Banker Residential Brokerage/NRT	\$5,122,566.37
30.	The Jan Hashey Team New York, NY	Douglas Elliman Real Estate	\$5,120,833.33



Top 50 Real Estate Teams by
AVERAGE SALES PRICE

NAME	COMPANY	AVG. SALE PRICE
31. McCormick Team Palo Alto, CA	Keller Williams Realty	\$5,094,571.43
32. The Vanessa Kaufman Team New York, NY	Sotheby's International Realty/NRT	\$4,990,794.12
33. C Surterre Properties, Inc. Newport Beach, CA		\$4,951,502.60
34. The De Niro Team New York, NY	Douglas Elliman Real Estate	\$4,889,869.47
35. Kirk Rundhaug New York, NY	Douglas Elliman Real Estate	\$4,857,992.17
36. The Simonsen Team New York, NY	Douglas Elliman Real Estate	\$4,848,350.00
37. The Anderson-Ehrmann Team New York, NY	Douglas Elliman Real Estate	\$4,751,509.67
38. The Karen Giaquinto Team New York, NY	Douglas Elliman Real Estate	\$4,642,500.00
39. The Keith Kantrowitz Team New York, NY	Douglas Elliman Real Estate	\$4,630,422.00
40. Joan Swift New York, NY	Douglas Elliman Real Estate	\$4,607,281.25
41. The Jamie Beard Team Pawley's Island, SC	The Litchfield Company	\$4,576,891.80
42. Malin Giddings/SFProperties San Francisco, CA	Compass	\$4,559,305.23
43. The Field Team New York, NY	Sotheby's International Realty/NRT	\$4,536,219.18
44. The Holly Parker Team New York, NY	Douglas Elliman Real Estate	\$4,478,925.53
45. The Eklund Gomes Team New York, NY	Douglas Elliman Real Estate	\$4,472,819.25



Top 50 Real Estate Teams by
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46. The Stein Team	Sotheby's International Realty/NRT	
New York, NY		\$4,439,000.00
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47. Margolis Espinal Adler Team	Douglas Elliman Real Estate	
New York, NY		\$4,315,666.67
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48. The Columbia Vitolo Team	The Corcoran Group/NRT	
New York, NY		\$4,268,791.67
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49. F. Ron Smith and David Berg Team	Partners Trust	
Beverly Hills, CA		\$4,223,946.66
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50. The SmithTaylor Team	Sotheby's International Realty/NRT	
San Francisco, CA		\$4,208,415.03
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